

Solvency and Financial Condition Report

30 September 2021



# Solvency and Financial Condition Report

## Summary

Cornish Mutual manages the business in a prudent manner for the benefit of Members. We price our products on a technical and consistent basis to deliver stable, fair premiums to Members while delivering a return that supports an appropriate level of growth of Members' Funds over a five-year planning period. Investment returns form an intrinsic part of the financial performance, utilising capital surpluses to take investment risk and generate returns.

The overall sources of profit and loss contributing to changes in Members' Funds are shown below.

	2021	2020
	£	£
Technical Profit	5,095	2,382
Other charges	(1,044)	(1,052)
Underwriting result	4,051	1,330
Investment income net of fair value adjustments	2,089	(131)
Тах	0	0
Revaluation of property	0	(70)
Pension adjustments net of tax	107	15
Changes in Members' Funds	6,247	1,144

Members' funds have increased by £6.2m during the year to £28.7m on a GAAP basis.

On a Solvency II basis Members' Funds, which represent the total of own funds, increased to £31.1m from £24.6m. All own funds are eligible to cover the Solvency Capital Requirement (SCR) and the Minimum Capital Requirement (MCR).

The ratio of Own Funds to the SCR is 165%, a decrease from last year's figure of 189%. There are no volatility or matching adjustments. No transitional measures have been adopted in the calculation of the technical provisions.

The MCR is calculated as £4.7m being the higher of the Absolute Floor of £3.3m or 25% of SCR, £4.7m at 30 September 2021.

There are no areas of non-compliance with the SCR or the MCR.

With a stable, high retention book of business and broadly similar reinsurance arrangements, we expect our insurance risk to remain relatively consistent on a forward-looking basis. However, this is an area where we do not consider that we are able to fully reflect the benefits of our stop loss programme due to the mechanics of the standard formula in the insurance risk calculation of our SCR. As such, our view of insurance risk differs to the standard formula, with the Solvency Capital Requirement being approximately £2m higher overall than our Economic Capital Assessment.

A large source of variability in the total capital required to support the business arises from market risk. This risk changes in response to the allocation of funds to different asset classes within our investments held directly or as part of the assets of the defined benefit pension scheme. The company has considerable scope and flexibility to manage the market risk through its investment policy. Between the end of the Financial Year and signing our Annual Report, the Pension Trustees entered into a buy-in transaction with Legal and General to match the liabilities of the Cornish Mutual Pension Scheme. The intention is for the Scheme to ultimately move to buy-out during the next financial period.

The move to stop loss reinsurance has meant that the company has seen insurance risk become a larger proportion of total SCR relative to market risk. The decision to take more risk has resulted in a reduction in the ratio of capital to SCR and this is the active policy of the company.

As a mutual insurance company, Cornish Mutual is owned by its customers who are all Members of the company. Member approved directors make up the Board. The governance objectives of the Board of Cornish Mutual are set out publicly in its *Board Charter* (www.cornishmutual.co.uk).

The company operates with three Board committees: Risk and Audit, Investment and Capital Management and Remuneration and Nomination.

The following standard sections of the SFCR are considered not applicable and are therefore not included: A5, B8, C7, D4, D5, E3 and E4.

Where numbers are provided on a rounded basis, each individual number is presented using conventional rounding without adjustment. No adjustment is introduced to allow totals to agree so tables and columns of rounded numbers may be subject to rounding errors. This report is subject to audit in accordance with the PRA Supervisory Statement SS11/16.

# Statement of Directors' Responsibilities

We acknowledge our responsibility for preparing the SFCR in all material respects in accordance with the PRA Rules and the Solvency II Regulations.

We are satisfied that:

a) throughout the financial year in question, the insurer has complied in all material respects with the requirements of the PRA Rules and the Solvency II Regulations as applicable to the insurer; and

b) it is reasonable to believe that, at the date of the publication of the SFCR, the insurer has continued so to comply and will continue so to comply in future.

# A. Business and performance

#### A1 - Business

Cornish Mutual Assurance Co Ltd is a company limited by guarantee. Company number 78768.

The company, as a category 5 firm, has no named supervisor and is managed through the smaller insurer regime by the Prudential Regulation Authority. Their address is 20 Moorgate, London, EC2R 6DA. The company is also regulated by the Financial Conduct Authority. Their address is 12 Endeavour Square, EC20 1JN.

This Solvency and Financial Condition report has not been audited as permitted by regulation. The external auditor for the annual report for the year ended 30 September 2021 was:

#### **BDO LLP, Chartered Accountants and Statutory Auditors**

55 Baker Street, London, W1U 7EU, United Kingdom.

The Company conducts general insurance business in the four counties of the South West of England. Material lines of business are identified in section A2 by inclusion of the segmental analysis from the financial statements, as set out on page 12.

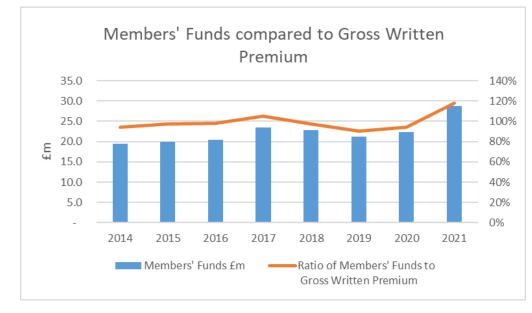
#### A2 – Underwriting performance

The overall sources of profit and loss contributing to changes in Members' Funds are shown below.

	2021	2020
	£	£
Technical Profit	5,095	2,382
Other charges	(1,044)	(1,052)
Underwriting result	4,051	1,330
Investment income net of fair value adjustments	2,089	(131)
Тах	0	0
Revaluation of property	0	(70)
Pension adjustments net of tax	107	15
Changes in Members' Funds	6,247	1,144

Members' Funds this year increased by £6m to £28.7m (2020: increase of £1.2m). This represents a significant increase compared to forecast and has arisen due to:

- i. lower claims volumes reducing our claims costs;
- ii. a more cost-effective reinsurance programme which has reduced the level of profit we cede to reinsurers;
- iii. higher levels of investment returns in Financial Year 2021, due to a rebound in investment performance following the initial impact of the Covid-19 pandemic in March and April 2020.

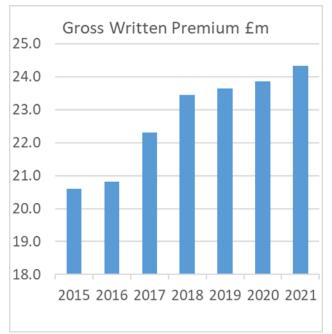


We are required by regulators to maintain a sufficient level of capital, and this is determined in accordance with Solvency II rules by reference to a set of standard calculations. These calculations determine how much capital we need to survive particular stress scenarios. Our Members' Funds need to exceed this level of capital at all times and on a forward-looking basis. Members' Funds for this purpose are calculated on a different basis to the balance sheet presented in these accounts.

	Financial Year							
Description	2014	2015	2016	2017	2018	2019	2020	2021
				£0	00s			
Gross Written Premium	20,570	20,590	20,820	22,310	23,440	23,650	23,860	24,330
Gross Earned Premium	20,460	20,710	20,600	21,500	23,000	23,450	23,880	24,140
Less: Gross claims	- 13,790	- 9,460	- 10,870	- 12,070	- 13,830	- 15,360	- 18,340	- 11,070
Gross Earned Loss Ratio	67%	46%	53%	56%	60%	66%	77%	46%
	6,670	11,250	9,730	9,430	9,170	8,090	5,540	13,070
Add: Other Income	270	260	260	250	280	280	290	290
Less: Expenses	- 5,310	- 5,570	- 5,960	- 6,430	- 6,830	- 6,980	- 6,870	- 6,940
Gross Earned Expense ratio	26.0%	26.9%	28.9%	29.9%	29.7%	29.8%	28.8%	28.7%
Gross insurance profit/(loss)	1,630	5,940	4,030	3,250	2,620	1,390	- 1,040	6,420
Effect of reinsurance	- 2,310	- 5,500	- 4,260	- 2,790	- 3,210	- 3,320	2,370	- 2,370
Net insurance (loss)/profit	- 680	440	- 230	460	- 590	- 1,930	1,330	4,050
Add: Investment returns/ losses	1,040	350	1,820	1,890	580	590	- 130	2,090
Profit/ (loss) before tax	360	790	1,590	2,350	- 10	- 1,340	1,200	6,140
Members' Funds £m	19.4	20.0	20.4	23.4	22.9	21.3	22.4	28.7
Ratio of Members' Funds to								
Gross Written Premium	94%	97%	98%	105%	98%	90%	94%	118%

Rounded to nearest £10,000

The table shown above includes our financial key performance indicators. The table shows the difference between the gross and net insurance performance, which allows us to see the impact of our reinsurance arrangements. The table reflects the financial results as reported in each Financial Year. Each year is subject to positive or adverse developments in claims from previous years. This means that in Financial Year 2021, net insurance profit reflects the impact of changes in claims values under quota share arrangements, stop loss arrangements and excess of loss arrangements. We discuss each of these financial key performance indicators in more detail below:



### Gross Written Premium

Gross Written Premium increased over the period to £24,331k (2020: £23,862k). This low level of growth in Financial Year 2021 is less than what was forecast prior to the start of this Financial Year, when the ongoing impact of the pandemic remained uncertain. While we have been able to maintain our service standards throughout the pandemic, and in many ways have experienced less damage from the pandemic than other businesses, our new business activity has been restricted.

Profitable, sustainable growth is one of three key objectives as we enter our new strategic period and will be a core focus as we move forwards beyond the challenges of Covid-19.

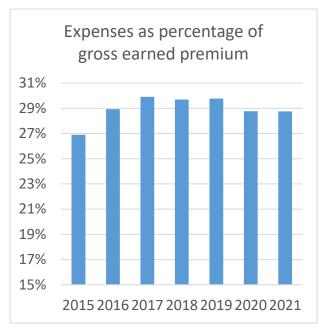
### Gross Earned Loss Ratio (GELR)

Gross Earned Loss Ratio is the movement in the cost of claims, excluding the effect of reinsurance, as a proportion of Gross Earned Premium. It includes the cost of claims reported in the year and movements in the estimated cost of claims brought forward from previous accounting periods.

GELR shows the underlying performance of the book of business and reflects our ability to correctly select and price the risks we insure.

Despite underwriting broadly the same risks each year the gross claims cost varies considerably. This is mostly caused by the effect of a few individual large claims or, as in the case of 2014, a period of exceptional bad weather. The increasing trend from 2015 to 2020, shown in the graph to the right, has arisen due to the increase in value of a very small number of large claims during these years. This increase therefore reflects the volatility we face as a business and not a deterioration of the overall portfolio and for the reason is in line with our expectations. Without this deterioration the loss ratio for 2020 is well below target, reflecting more clearly the reduction in small motor claims during the lockdown of March and April 2020. This trend continues in 2021, with a lower loss ratio resulting from the low claims volumes brought about by multiple lockdowns, and no material increases to claims values in prior years.





#### Expenses

Expenses include net operating expenses from the technical account (those directly related to insurance) and other charges from the non-technical account. In the current year, the ratio of expenses to gross earned premium is very comparable to 2020 at 28.8% compared to 28.7% last year. This is in part due to the ongoing pandemic, which has meant some costs have reduced due to limitations on our activities, such as shows, events and travel, and compares to our pre-pandemic 2019 ratio of 29.8%.

We are a Member-owned organisation, which means that any money we spend is Members' money. We recognise this responsibility and look to compare favourably against other insurers on this measure. Part of our strategy of profitable, sustainable growth is ensuring that we focus on achieving and maintaining a competitive expense ratio. We believe we can dilute some fixed costs through future growth and process efficiencies, while also committing resources to further develop the high level of service we believe that our Members want and deserve. Given that we are exclusively located in the South West, the expenses we incur largely flow into the South West also. These contribute to making the communities we serve vibrant and sustainable and ensure that value is retained in the regions we operate in.

### The Use and Effect of Reinsurance

Cornish Mutual, in common with other insurance companies, is exposed to potentially large, though infrequent, losses. Motor insurance in the UK is provided on the basis of unlimited liability, which means one individual claim could be much larger than Members' Funds.

To protect Members' Funds against the possibility of a very large claim or a large number of claims arising from a natural catastrophe, we enter into

reinsurance arrangements which reduce the financial impact of such claims should they occur. Cornish Mutual's result for Financial Year 2021 reflects the use of three main types of reinsurance.

Our stop loss reinsurance arrangement commenced on 1 October 2019. This is a type of excess of loss insurance, where our reinsurer is liable for any claims amounts that exceed 70% of premium on an overall basis for losses on policies commencing in a particular year. In addition to the stop loss arrangement, we also have excess of loss reinsurance in place to provide cover in the event of specific, very large claims.

Prior to Financial Year 2020, our primary reinsurance was quota share reinsurance. This involves sharing the insurance result with an external party in return for a commission payable by the reinsurer. They take some of the profit but share in the risk of any losses which occur. Any policy written after 1 October 2019 was attached to our stop loss arrangement. However, we still have claims outstanding on policies commencing prior to 1 October 2019 and therefore attached to our quota share reinsurance. Movements on these older claims can still impact our current financial performance.

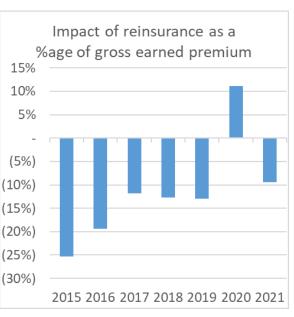
The graph illustrates the cost of reinsurance as a percentage of gross earned premium. For the purposes of clarification, the positive impact of reinsurance in Financial Year 2020 is not due to transition to the

stop loss reinsurance arrangement, but rather due to a large recovery which arose against a large claim from an earlier year. In Financial Year 2021, similar large movements have not occurred and so our effective reinsurance cost has reverted to around 10%.

Whilst reinsurance clearly comes at a cost, the net insurance result is much less volatile than the gross insurance result. It is the net reinsurance result that impacts on Members' Funds.

Reinsurance protects Cornish Mutual against losses that would otherwise threaten our capital base.

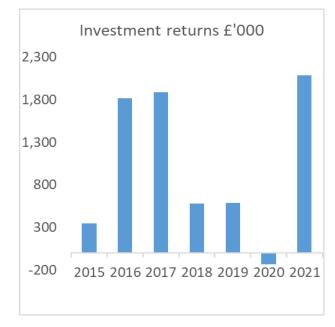
Our previous quota share reinsurance programmes have been in place to protect against loss to the business, but this has been at the cost of sharing our underwriting success with reinsurance partners by a reduction in our profit.



Our current structure retains more risk against certain events which are expected to be infrequent and not occur every year. By retaining more of the risk, we retain more of the profit in intervening years, while continuing to receive sufficient capital protection against large individual losses. The stop loss also benefits Cornish Mutual with protection against an aggregation of small losses which could impact our results.

2021 has demonstrated the potential value of the current arrangements. Attributable in part to a lower number of motor claims, we experienced a low gross loss ratio similar to that last seen in 2015. Whereas in 2015 much of the benefit of this low loss ratio was passed to reinsurers, in 2021 Cornish Mutual retained the profit for the benefit of the Membership. In 2015 we retained £440k of a £5.7m gross profit and in 2021 we retained £4.0m of a £6.1m gross result as shown in the table at the beginning of this financial highlights section.

#### **Investment Returns**



Investment returns in 2021 included a rebound from the impact last year of the Covid-19 pandemic on global economic markets.

The longer-term economic impact of the pandemic remains unknown. Covid-19's impact, coupled with the pre-existing expectation of a low return environment, makes it a challenging time for insurers - especially when this is combined with the potential for market shocks.

The use of multi asset Funds gives our selected expert providers more ability to manage these challenges on our behalf.

Investment gains during the year, along with our insurance performance, has meant that Members' Funds have increased from £22.4m to £28.7m.

#### Cash Flow

The levels of capital prescribed by the Prudential Regulation Authority (PRA), held in Cornish Mutual as retained profit, results in significant investment assets on the balance sheet. Given the liquidity of these assets, cash flow does not present a significant risk and we maintain considerable flexibility. This situation has been consistent throughout the Covid-19 pandemic. The total amount and timing of claims payments is one of the main factors determining cash flow. This financial year has also seen the further unwinding of our quota share reinsurance arrangement, generating additional cash requiring investment. This has been overseen closely by the Investment and Capital Management Committee (ICMC).

### SEGMENTAL INFORMATION

	Motor	Property	Accident & Health	Liability	Total
2021	£	£	£	£	£
Gross premiums written	13,043,782	7,946,771	149,033	3,191,090	24,330,677
Gross premiums earned	13,167,168	7,719,538	146,089	3,106,963	24,139,756
Reinsurance premium ceded	(1,552,504)	(541,581)	(7,926)	(592,530)	(2,694,541)
Gross claims incurred	(9,416,216)	(1,250,189)	(66,155)	(332,208)	(11,064,769)
Reinsurance claims recoverable	(32,683)	169,406	0	69,583	206,307
Operating expenses	3,159,774	1,925,055	36,102	773,021	5,893,953
2020	£	£	£	£	£
Gross premiums written	13,062,294	7,585,846	143,070	3,070,590	23,861,800
Gross premiums earned	13,153,133	7,523,248	139,419	3,063,797	23,879,597
Reinsurance premium ceded	(1,483,794)	(511,912)	(7,165)	(470,069)	(2,472,938)
Gross claims incurred	(5,684,859)	(9,354,281)	(99,015)	(3,201,455)	(18,339,610)
Reinsurance claims recoverable	705,791	5,903,176	0	2,264,717	8,873,684
Operating expenses	3,184,397	1,849,319	34,878	748,565	5,817,159

### A3 – Investment Performance

The company's investments are disclosed in the financial statements as follows:

Other Financial Investments	Current Value		<b>Historical Cost</b>	
	2021	2020	2021	2020
	£	£	£	£
Collective investments	42,234,172 <b>42,234,172</b>	34,967,440 <b>34,967,440</b>	38,718,000 <b>38,718,000</b>	33,418,000 <b>33,418,000</b>

The funds we invest in have absolute return targets and we give the fund managers discretion over asset allocation decisions to both increase returns and reduce volatility in a cost-effective way.

The expectation of a low return environment over a longer period of time is challenging for insurers, especially when combined with the potential for market shocks. The use of multi asset funds gives our selected expert providers more ability to manage these challenges on our behalf.

The collective funds are not operated under a mandate specific to Cornish Mutual. The funds have investment objectives and typically broad ranges for allocation within different asset classes.

### Investment income/(expense)

	2021	2020
	£	£
Income from Land & Buildings	122,016	121,394
Income from listed investments	139	5,648
Income from other investments	309	596
Dividend from subsidiary	0	0
	122,463	127,638
Gains on the realisation of investments	0	75,000
Less accumulated unrealised gains from prior years	0	0
Profit on disposed investments	0	75,000
Unrealised gain / (loss) on retained investments	2,115,711	(211,163)
Total investment gains / (losses)	2,115,711	(136,163)
Total investment income per financial statements	2,238,174	(8,526)
Less investment management expenses	(149,118)	(122,989)
Fair value adjustment arising out of subsidiary performance	0	0
Contribution from investment activities	2,089,056	(131,154)

The result lies within the range of reasonably foreseeable outcomes for the overall performance of our chosen investments.

### A4 – Performance of Other Activities

#### Тах

At 30 September 2021 Cornish Mutual carried no tax provisions. The company is carrying forward some untaxed gains and some unrelieved management expenses. The resulting deferred tax asset has not been recognised.

#### Pension

The company has a defined benefit pension scheme. Details of the accounting for the pension are included within the financial statements. While the valuation of the pension scheme by actuaries has indicated a surplus for accounting purposes, the company has taken the view that there is no recognisable asset recognised in the financial statements. The company continues to fund the pension to meet the potential cost of transferring the liability off the company balance sheet. Because the accounting surplus is not recognised, the cash cost of the pension reduces Members' Funds. Of the total of £90k, £197k is reflected as an administrative expense within the underwriting result and £107k is a re-measurement difference in the statement of comprehensive income.

Between the end of the Financial Year and signing our Annual Report, the Pension Trustees entered into a buy-in transaction with Legal and General to match the liabilities of the Cornish Mutual Pension Scheme. The intention is for the Scheme to ultimately move to buy-out during the next financial period. This transaction will be reflected in next year's Financial Statements.

#### FINANCIAL COMMITMENTS

The company has entered into operating lease agreements as lessee and this is quantified below; commitments which are not recognised in the balance sheet are shown along with disclosure of amounts recognised in the current year. This note is reproduced from the annual report and financial statements.

	2021	2020
	£	£
Operating lease commitments as lessee		
Expiry date		
Within one year	109,747	96,853
- between one and five years	158,662	110,205
- after five years	0	12,250
	268,409	219,308

The cost recognised in profit and loss in respect of operating lease commitments in the current year was £176,405 (2020: £218,279).

# B. System of governance

### B1 – General Information on the system of governance

As a mutual insurance company, Cornish Mutual is owned by its customers who are all Members of the company. Members are all entitled and encouraged to participate in the stewardship of the company and to influence its culture and direction through voting and participation in its annual general meetings, by becoming qualified to be members of its Board, or by providing feedback to management on any aspect of their current and future insurance protection and service needs.

The governance objectives of the Board of Cornish Mutual are set out publicly in its *Board Charter* (www.cornishmutual.co.uk).

The company operates with three Board committees: Risk and Audit, Investment and Capital Management and Remuneration and Nomination.

Board directors take individual and collective responsibility for determining the Company's objectives and strategy and for ensuring that the Company is managed and directed in such a way as to determine good outcomes for Members as a whole. Directors, where appropriate, are controlled function holders under the Senior Management and Certification Regime (SM&CR).

The Board is responsible for corporate governance; stewardship of Members' Funds; and for the reputation of the Company. The Board's ORSA Policy sets out the role and responsibilities of the Board, its committees, the executive, management and employees in respect of the ORSA process.

Appointment of Directors is initially handled by a Remuneration and Nominations committee. A short list of suitable candidates is derived and from this list candidates for interview are selected by the committee. Interviews take place with the committee using a common format. Successful candidates are recommended for co-option to the Board: Directors co-opted by the Board face election by the Membership at the next AGM.

Most non-executive Directors serve 3 terms of 3 years each, but there is also value through continuity in some directors serving for longer than 9 years, subject to recommendation by the Board and annual approval by Members at the AGM in accordance with good governance. At present, we have no Directors that have served for longer than 9 years.

The composition of the Board and Board succession are managed to maintain the range of skills and experience needed to direct and govern the affairs of the company and to support and constructively challenge management. In addition to the qualities of intelligence, integrity and independent judgement, particular attributes and experience are sought at different times to maintain the right balance: directors are chosen as being fit and proper, with the requisite experience, skills and diversity to influence positively the development of the Company in the interests of Members and other stakeholders.

The Board sets a number of Company Policies, some of which are designed to recognise and control financial risk; others to control conduct risk and to promote a culture of prudent management and customer focused service. In some instances, such as the Company's *Underwriting and Pricing Policy*, both prudential and conduct issues are defined.

The Board has agreed policies in twenty-five areas. Those deemed critical are reviewed annually with all others reviewed at a minimum of every three years. These are supported by Operational policies which in turn are augmented by processes and procedures for delivery of agreed outcomes.

For the SM&CR functions of risk management, internal audit and the actuarial function, the company adopts an approach which reflects the nature, scale and complexity of the business and delivers the desired outcomes:

Ultimate executive responsibility for Risk Management has rested with the Insurance Director during the year, who also performs the role of Chief Risk Officer<sup>1</sup>. The Board view this as both proportionate and appropriate.

In respect of Internal Audit the responsibility, from a regulatory perspective, rests with the Governance Leader. This SM&CR function reports directly to the chair of the Risk and Audit Committee and completes a programme of work which has been agreed with the Committee. This role oversees work which is done internally taking a risk-based approach. This is enhanced by work done by external agencies, usually relevant professionals. The end result is an objective and independent approach.

An independent actuarial review of claims reserves, previously as a stand-alone exercise and now as part of statutory audit is conducted by qualified providers and is subject to oversight by the Risk and Audit Committee.

The remuneration policy is based on ensuring the business attracts and retains staff who can deliver the service the Members desire. As part of this Cornish Mutual does not think paying bonuses to Executives is appropriate and consequently, they form no part of Executives' remuneration. Executive pay is dependent on individual performance and the performance of the Company as a whole and arises from a recommendation by the Remuneration and Nomination Committee.

#### B2 – Fit and proper requirements

Directors are appointed under the "fit and proper" process adopted by the Company and in addition Senior Management Function holders are preapproved by the PRA/FCA.

<sup>&</sup>lt;sup>1</sup> Chief Risk Officer is an internal designation. It is not held as an official SMF function via the SM&CR.

The process within Cornish Mutual which is used to determine, honesty, integrity, reputation, competence/capability and financial soundness, involves a personal declaration, credit checks, criminal record checks as well as the assessment as to whether individuals have the knowledge, skills and experience to undertake a particular role. This is reflected in the Scope of Responsibilities.

"Fit and proper" is reviewed annually and there is a continuing obligation to advise the Chairman if, at any stage, individuals cannot fulfil these requirements.

### B3 – Risk management system including the ORSA

The Company identifies and manages risk within a clearly defined framework. The framework comprises our Board Risk Management Policy, Risk Appetite Statement, Risk Appetite, Tolerance and Control Register, and is underpinned by a Three Lines of Defence monitoring mechanism. The framework informs the major risk elements of the Company's Own Risk and Solvency Assessment (ORSA).

This framework begins with the Board who have ultimate responsibility for identifying and managing the risks which the business faces as set out in the Risk Policy, and the appetite to risk the Company exhibits in achieving its business goals. The framework is directly overseen by the Risk and Audit Committee, an advisory Committee to the Board, who have effective ownership of the Company's Risk Appetite, Tolerance and Control Register. On an operational basis risk is managed by the Management Risk Committee, which met six times during Financial Year 2021 and is chaired by the Insurance Director, with each of the identified risks being owned by an individual member of the Executive and Leadership Team.

The Company's ORSA process pulls together the work which is done on risk within the business and ensures that appropriate monitoring takes place, that appropriate reviews are conducted in line with the regulatory guidelines and the appropriate amendments made to any necessary documentation. The ORSA is reviewed and approved by the Board on an annual basis.

Cornish Mutual has adopted the Standard formula as the basis for calculating its solvency capital requirement. The Board has a policy which determines the level of surplus capital it holds in addition to the SCR, currently determined at 150% of MCR.

#### B4 – Internal control system

The company's Internal Control Framework is described in the Board policy on Internal Audit and Internal Control. Key elements include the following:

• Shared values bind the organisation together, provide the context in which the company conducts its business and serve as touchstones. This shared culture is the foundation of all the other controls.

- Training and development of the Board and staff is also an important control. All joiners undertake a common induction programme which emphasises culture, values and the mutual aspects of the business. Cornish Mutual has Chartered Insurer status and there is a focus on achieving CII qualifications.
- Performance appraisal is based on behaviours.
- Technical controls: a well-established Validation and Support Programme drives improvements in standards and member outcomes; a Pricing Committee is charged with reviewing all products for pricing appropriateness on an annual basis and individual authority levels are set for both claims handling and underwriting acceptance.
- Treating Customers Fairly (TCF) is embedded and supported by management information discussed during a quarterly meeting which ensures the agreed outcomes are being delivered.
- A Management Risk Committee, which meets six times a year to ensure all identified risks are closely monitored, reviewed and remedial action taken where appropriate.

This overall framework can be envisaged as layered, with relevant outputs being produced as evidence of the control which is being exercised. There are three layers:

Operational Governance Executive governance Board Governance

Within this approach a traditional "three lines of defence" is adopted:

- Internal controls are firmly established in work practices, for example, in the authorisation of expenditure and the acceptance of risk.
- Monitoring takes place at Line Manager level to ensure that correct procedures are adopted, and desired outcomes achieved. Such activities range from file reviews, quality monitoring of phone calls and accompanied visits.
- The obtaining of independent assurance that what is desired is being achieved. This is overseen by the internal audit-controlled function, which reports independently into the Chair of the Risk and Audit Committee. This function ensures that the organisation's Validation and Support Team focusses on any particular areas of concern, ensures that a system of peer reviews take place which utilise the knowledge and experience in the business and ensures that external reviews have the appropriate focus and are conducted within agreed timescales. Specific internal audits of key functions {e.g., claims} are sanctioned by the Risk and Audit Committee on a both a scheduled and ad hoc basis using external specialist auditors in these areas.

Compliance is the responsibility of all within the business. The Governance Leader holds the SMF 16 for Compliance. We have a Compliance Leader who chairs a Legal and Regulatory Committee- which encompasses other parts of the business- and ensures all relevant legislation and regulation is incorporated into the business and adhered to, fostering our embedded approach. A program of validation and internal audit monitors performance with any changes being introduced as required.

#### B5 – Internal audit function

The Board exercises the Internal Audit control via the Risk and Audit Committee (RAC). Regulatory responsibility rests with the Governance Leader who holds the SMF 5 function. This function holder reports directly to the RAC Chair. This approach gives the necessary independence and objectivity.

There is a rolling programme of internal audit activity in place which includes peer reviews, independent evaluation of compliance with company polices and technical reviews of underwriting and claims functions by external specialists. This process is underpinned by the involvement of an external provider of internal audit services, PKF Littlejohn. This enhances the objectivity and independence of the work which is undertaken.

#### B6 – Actuarial Function

The Actuarial Function Holder during the year was the Managing Director. While not a qualified actuary, the Board considers this individual has the capability of discharging the responsibility in line with regulations. Additional permanent members of the Actuarial Function include the Finance Director and Business Analyst. The Actuarial Function is separate from the Finance Function.

The Actuarial Function deals with uncertainty and risk. It has a key role to play in identifying, analysing and quantifying levels of uncertainty and in assessing Company strategies for managing and mitigating risk. It is recognised that the wide use of judgement and estimation in quantifying uncertain insurance liabilities introduces the potential for bias.

As a vital control function, the key requirement is that the function is effective in delivering robust application of appropriate techniques within the control areas, minimising bias and being conscious of the limitations and sensitivity to the assumptions it uses.

Where senior staff carry a broader responsibility, they should operate with a wider perspective. Accordingly, while the company does not have an actuary who has no operational role, equally there are no directors with narrow responsibilities for whom increasing risk or introducing bias might be actively if inadvertently increased. For example the executive team do not receive performance bonuses.

In Cornish Mutual, full separation of the function cannot be achieved cost effectively. What cannot be sacrificed are the desired features of an effective function.

- o Objectivity
- $\circ$   $\,$  Challenge to others
- $\circ \quad \text{Challenge to itself} \\$

The approach to the structure of the Actuarial Function within Cornish Mutual has been considered by the Board to be appropriate in achieving the full intended aims of the function. It is proportional in constitution but complete in scope.

#### B7 – Outsourcing

Cornish Mutual ensure that decisions regarding customer outcomes, where Cornish Mutual are the contracting party, for example whether a claim should be paid and how much, are always retained within the business. There is no appetite to outsource any of this core activity to third parties, Cornish Mutual take the view that such outcomes are critical to the delivery of its business objectives. Hence there is no outsourcing of any critical or important operational functions and activities.

Cornish Mutual makes use of an outsourcing arrangement in respect of the internal audit function to provide independent, expert input to this activity. The relevant Senior Insurance Management Function (SMF5) is held by a Cornish Mutual employee, the Governance Leader.

# C. Risk profile

Risks are quantified through the application of the standard formula. The overall risk, quantified as the SCR, is broken down across the relevant risks below.

SCR Summary			
Description	Sep-21		
Insurance Risk	£M		
Premium & Reserve Risk	5.1		
Catastrophe Risk	4.0		
Lapse and Expense Risk	1.2		
Diversification	-2.9		
Total Insurance Risk	7.3		
Market Risk	£M		
Interest Rate Risk	0.4		
Equity Risk	9.0		
Property Stress	0.6		
Currency Risk	1.6		
Credit Risk	5.6		
Diversification	-2.5		
Total Market Risk	14.6		
Counterparty Risk	£M		
Reinsurance and Long Term Deposits	0.6		
Credit exposure within collective investments	0.2		
Pension	0.0		
Total Counterparty Risk	0.8		
Total Before Diversification	22.7		
Overall Diversification Risk (SII)	-4.6		
Total After Diversification	18.2		
Operational Risk	0.7		
Loss Absorbing Capacity of TPs & Deferred Tax	0.0		
Solvency Capital Requirement (a)	18.9		

#### C1 – Underwriting risk

Underwriting risk is the risk of making losses on the activity of insurance either in assessing the risks it provides policies for or in quantifying claims that occur.

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is uncertain and therefore unpredictable.

The principal underwriting risk faced by the Company is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims are greater than estimated. Insurance events are random, and the actual number and number of claims and benefits will vary year to year from the level established using estimation techniques.

A number of measures are in place to ensure this risk is managed prudently and conservatively; these include meetings of our Large Loss Committee, the Management Risk Committee, the Sales and Underwriting Referral Forum, the Pricing Committee, and the fortnightly Business meeting. Attendees of the business meeting also receive relevant management information in relation to the insurance side of the business.

The Company has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome. The Company has also ensured that sufficient reinsurance arrangements are in place and has an active claims handling team.

As a niche insurer, the Company holds insurance risks entirely within the four counties of the South West being Cornwall, Devon, Somerset and Dorset. This creates a regional concentration of risk in relation to weather events.

The company concentrates on rural risks and this avoidance of urban settings limits concentration risk for certain event types; the majority of property damage exposure is commercial farm business or connected in some way to a farm. The company also maintains limits at an individual risk level to reduce exposure to individual events at the gross level.

Risk is quantified through the risk of catastrophe, uncertainty of claims value (premium and reserve risk) and the risk of policies lapsing.

The material lines of business against which these risks are quantified are motor liability, motor damage, property and non-motor liability (public and employers).

In addition to the rural nature of the business and the individual risk limits, the chief mitigation for underwriting risk is reinsurance and the company utilises it as described in section A2 above.

Core to our reinsurance arrangements is a stop loss contract which responds when the loss ratio exceeds 70% on an overall basis, howsoever that is caused. The stop loss responds to a loss ratio of up to 120%, combined with the excess of loss reinsurance we have in place. The stop loss benefits

from excess of loss protection in respect of catastrophe, property, motor and liability events. All reinsurance elements are placed with a panel of reinsurers.

The principle effect of stop loss reinsurance is to reduce premium and reserve risk to £5.1m from an expected £7.3m without reinsurance under the standard formula before the application of diversification. The change in reinsurance from quota share to stop has led to an increase in premium and reserve risk. This is because the mechanics of the standard formula mean that we have been unable to identify a way to fully reflect the benefits of our stop loss reinsurance. Our alternative Economic Capital Assessment suggests an insurance risk of approximately £5.3m, which reduces our overall capital requirement by approximately £2m after diversification.

The principle effect of excess of loss insurance is a significant reduction of the gross diversified SCR for catastrophe from £27.8m to £18.3m. The stop loss reinsurance then reduces this further to £4m.

#### C2 – Market risk

The market risk Cornish Mutual faces is that an adverse movement in the value of assets, such as interest rates or equity prices, is not matched by a corresponding movement in the value of liabilities.

Market risk under the standard formula represents the largest component of Cornish Mutual's SCR at £14.6m in the table above. The capitalisation of the company allows for this level of risk to be carried within the limits of the Board Capital Management Policy.

Our investment policy ensures that we have a suitable balance of assets. Testing the impact of particular events on these assets, such as failure of investments and equity downturns, is a critical part of our Solvency II work, in particular the calculation of the SCR. Cornish Mutual makes wide use of collective investment funds. These collective funds are not operated under a mandate specific to Cornish Mutual. The funds have investment objectives and typically broad ranges for allocation within different asset classes. Accordingly the contribution of market risk to the SCR can be quite volatile. The SCR is monitored on a quarterly basis. Quarterly monitoring does not allow for timely adjustment and maintaining the SCR is required at all times. Accordingly, sensitivity analysis has been carried out to ensure the capital of the company can bear the capital charge which would arise if the funds trade at the upper end of their limits for the asset classes which attract the highest level of capital charge, most notably equities.

The quota share reinsurance arrangements continued to unwind in the current year, making more assets available for investment. The ICMC approved an operationally expedient programme for the phased investment of funds arising from the reinsurance changes that seeks to avoid unintended market timing and unnecessary transaction costs. We are currently reviewing our approach to our investments in response to the high level of equity risk we are experiencing as a result of the current composition of our investments, increased by the on-risk approach being adopted by Investment Managers to generate returns following the initial impact of the pandemic.

#### C3 – Counterparty risk

Counterparty risk arises from the risk of loss if another party fails to perform its obligations or fails to perform in a timely or appropriate fashion.

Given the reliance on reinsurance partners, counterparty risk is potentially significant for the Company. As well as our reinsurers, we also have exposure from banks, contractors, our investments and our Members.

As quantified in D1 below, Cornish Mutual has a reinsurance recoverable balance with quota share and excess of loss partners. Whilst the quota share element is reducing as we see a reduction of claims under this old reinsurance arrangement, we are aware that this represents a concentration of a relatively small number of counterparties. Given the credit quality of those counterparties the SCR is relatively modest however the company recognises the potential for this risk and has significant mitigation in place to deal with counterparty risk and the related operational risk identified in C5 below. Additionally the 1 in 200 catastrophe risk faced by the company gives rise to a potential reinsurance recoverable of £27.8m as identified in C1 above under the standard formula calculation. The crystallisation of this additional recoverable amount is included within the calculation of the counterparty SCR.

There are significant controls in place to ensure that the risk is minimised:

- The stop loss and excess of loss covers are placed with a panel of reinsurers, reducing concentration risk.
- The excess of loss treaties which could give rise to a significant recovery are placed with a panel of reinsurers to avoid excessive concentration.

#### C4 – Liquidity risk

The liquidity risk is the possibility that the business may be unable to meet its obligations as they fall due as a consequence of having insufficient accessible funds. We pursue an investment policy that means we have sufficient liquid assets to ensure the liquidity is not a significant risk for Cornish Mutual.

#### C5 – Operational risk

Operational risk relates to the risk of loss resulting from inadequate or failing internal processes, people and systems or from external events, for example, a disruption to the business by natural catastrophe.

The range of operational risks, identified by the Board is captured in a risk register. The risk register is actively managed through a quarterly management risk committee (MRC) which monitors, quantifies and assigns actions on a quarterly basis. The activities of the MRC are supported through the operational organisation of the company and the MRC is subject to oversight by the Risk and Audit Committee and the Board, both of which receive the minutes of MRC meetings.

In particular, given the reliance on reinsurance, any failure in the arrangement, placement or conduct of reinsurance activities in line with our contracts could have a material impact on the company.

Given their potential impact, particular focus is placed on such operational reinsurance risks by the Board with a variety of mechanisms in place to both mitigate their effect should they arise, and to prevent them arising in the first place. Multiple layers of review take place within the reinsurance process, primary wordings are reviewed in line with the reinsurance contracts and extensive training around acceptance criteria and limits is provided. We also had an independent review undertaken this year of our wording. In relation to claims there are further mitigating activities such as audit activity and the inclusion of reinsurers within the large loss committee to aid awareness of potential recoveries and scenarios under which specific notification is required.

All identified operational risks have a documented approach to the monitoring, control and mitigation of the risk according to the nature, scale and complexity of the risk.

Operational risk is quantified under the standard formula at £0.7m and the company has determined, through an examination of the operational risks it faces, that the operational SCR sufficiently captures a wide range of potential, independently operating risks on a probability weighted basis.

#### C6 – Other material risks - Climate Change

Internally, and consistent with the regulator's wishes, a significant amount of focus has been on understanding the financial risks of Climate Change and implementing the recommendations set out by the Taskforce on Climate-related Financial Disclosures (TCFD). The TCFD have published their recommendations, which are categorised as Governance, Strategy, Risk Management and Metrics and Targets. For each of these sections, we provide an update below.

#### Governance

The RAC and the wider Board recognises the tests that Climate Change, as a new but fast-moving risk, will bring to the Company, and we have greatly increased our consideration of the financial risk and opportunities that arise from Climate Change during the year. To enable effective decision making in this area we have undergone a programme of training; engaging with external specialists, attending industrywide talks and reviewing literature specifically aimed at the agricultural industry.

To accompany this, Climate Change has featured as an agenda item at each Board meeting alongside regular updates from our Climate Change Strategy Group on internal developments to promote discussion. The Climate Change Strategy Group has been formed with a wide representation from across the business and is led by our Insurance Director (who also acts as our Chief Risk Officer). He has been allocated responsibility for identifying the financial risks from Climate Change as a Senior Management Function holder, in line with the PRA's expectations. Two further Committees (the Corporate Social Responsibility Committee and Future of Farming Group) feed into the Climate Change Strategy Group, looking at issues from an internal and external point of view at an operational level.

In addition to Board engagement, the Climate Change Strategy Group have provided training to all employees. This has embedded knowledge throughout the business and encourages our front-line people to identify risks and opportunity at source and as they emerge, allowing for a quick operational response.

#### Strategy

Climate Change has the potential to cause inherent risk, not only to Cornish Mutual but to the Membership as a whole, however alongside the challenges which will be posed there will also be opportunities, which if engaged with correctly, can further enforce and support our strategic objectives.

Our core customer base, the agricultural sector, has the chance to respond to Climate Change by embracing changes which will contribute to reducing increasing temperatures. At Cornish Mutual, we want to support farm businesses as they work to deal with both the physical aspects of Climate Change, such as more frequent storms, and transition risks which will help to promote a lower-carbon economy, as well as work to reduce our own impact. To do this, we are engaging with both external providers and the Membership to understand the insurance products and broader risk solution services which are available for the Membership.

Cornish Mutual has engaged with industry consultants and together developed a model which identifies key Climate Change drivers which have the potential to prevent a level of financial risk to the business. These drivers can then be monitored for development over a short and long-term basis and be used to determine prioritisation of each risk category. This enables the Company to develop business strategy and financial planning accordingly. To ensure the drivers are relevant both to the Company and the Membership, a farm risk survey has taken place to establish levels of priority, areas of concern and current levels of management in place.

On a practical note, we have established an internal loss adjusting provision, which would help us maintain our high service standards in the event of a surge-related event. This improved skillset also contributes to fulfilling one of our core strategic objectives of Empowered people.

As part of our review of the financial risks arising from Climate Change, we have to undertake a review of investment portfolios to ensure that we do not hold carbon heavy assets. We have engaged with our investment manager to understand the risk presented within our current holdings and to understand the way Climate Change considerations are evaluated in line with regulatory expectations.

#### **Risk Management**

In line with emerging best practice, the risk from Climate Change is considered as cross cutting and is integrated into our risk framework in this way. As a specialist niche insurer, we will continue to take a proportionate response that fully recognises that our core farming Membership will be significantly impacted. Risks within Cornish Mutual are grouped into various categories, which are then reviewed against key considerations to understand which areas present the most risk to the business in terms of the financial impact from Climate Change. Considerations have been grouped into those which are internally controlled versus those where there is more external influence.

All risk categories within the business have been reviewed by the Management Risk Committee to establish whether they have the propensity to be impacted by Climate Change. Nineteen specific risk areas were identified within the categories and an exercise took place with the risk owners to consider the potential short (5-year horizon) and long term (30-year horizon) effects. These will now be monitored within the current framework, engaging with external specialists as and when required, enabling us to make decisions on the level of risk which the business is able to absorb and control.

#### Metrics and Targets

As our response to Climate Change unfolds, we are looking at our own carbon footprint, with plans being developed to both reduce and offset this.

# D. Valuation for solvency purposes

#### D1 – Assets

We set out below the basis for our Solvency II asset valuation for each material class of assets. Assets are measured on a market value basis at the balance sheet date of 30 September 2021. Except where stated, the valuations of other assets is in line with those disclosed in Note 3 of the annual report available on the Cornish Mutual website.

Assets	Solvency II	Statutory GAAP Accounts
	£	£
Intangible assets	0	86,649
Property, plant & equipment held for own	2,515,815	2,515,815
use		
Collective Investment Undertakings	42,234,172	42,234,172
Reinsurance recoverable	9,721,018	12,344,059
Insurance and intermediaries' receivables	0	5,666,689
Reinsurance receivables	191,528	334,254
Cash and cash equivalents	2,111,410	2,111,410
Receivables (trade, not insurance)	0	0
Any other assets, not elsewhere shown	246,486	273,548
Total Assets	57,020,427	65,564,598

#### Property

Freehold property is valued for Solvency II purposes on the same basis as the annual Financial Statements, which follow UK GAAP. Full valuations are made by an independent, professionally qualified valuer every three years. A valuation took place on 30 September 2020.

Plant and equipment is held at historical cost less depreciation which has been judged to be equivalent to fair value. The difference in Any Other Assets relates to balances that have been moved to Technical Provisions under Solvency II.

#### Investments

Our investments are valued on a Solvency II basis. Fair value is based on quoted bid prices on 30 September 2021.

As at 30 September 2021 the total value of investment assets was £44.43 million, analysed as follows:

	£m
Collective investments funds	42.23
Freehold property partially occupied	2.20
Total investments	44.43

During the financial year over 42% of the portfolio was invested in the Insight Broad Opportunities Fund. The fund is a multi-asset fund with a wide-ranging mix of investment classes and assets. This fund aims to deliver positive returns over the medium term while minimising losses. The manager has freedom to make significant asset allocation decisions. The Fund targets a return based on a percentage in excess of LIBID (a technical measure for the return expected from cash holdings) and is measured against its own absolute return targets as opposed to a benchmark.

In addition to the Insight Broad Opportunities fund we invest in the Insight managed BNY Mellon Absolute Return Bond Fund. This fund seeks to provide a positive absolute return in all market conditions, over a rolling 12-month period, by investing primarily in debt and debt-related securities and instruments located worldwide and in financial derivative instruments relating to such securities and instruments. The Fund targets a return based on a percentage in excess of 3 Months EURIBOR (a further technical measure for the return expected on cash holdings).

All of our holdings of long-term investment funds have a focus on capital preservation and the management of risk. The Committee recognises and has actively sought to reduce the overall level of risk and volatility our investment portfolio is exposed to. While this is expected to reduce the return profile of the portfolio moving forwards, we consider this to be appropriate given the importance of preserving Member's Funds while growing these in real terms.

As part of maintaining liquidity we hold specific liquidity funds within our collective investment funds. The Company maintains sufficient cash balances to meet short-term liabilities.

#### Reinsurance recoverable (Reinsurers' share of technical provisions)

Under the Solvency II balance sheet the reinsurers' share of technical provisions are valued as part of net technical provisions. This has been calculated as the reinsurers' share of the unearned premium provision multiplied by the expected claim rate for each Solvency II line of business.

#### Insurance and intermediaries' receivables

Under GAAP these figures relate primarily to the amount owed to us by Members through direct debits. However, under Solvency II, these amounts are included as part of premium provisions within Technical Provisions and therefore do not feature within Solvency II assets. This represents one of the most significant differences between the GAAP and Solvency II technical provisions.

#### **Reinsurance receivables**

Reinsurance receivables primarily relate to the amount owed to us from our reinsurers arising from claims payments made or profit share due. The difference between the Solvency II amount and GAAP figure relates to an unexpired minimum reinsurance commitment from one reinsurer. However, it is excluded from the Solvency II figures because it has no future cash flow.

#### **Trade receivables**

Trade receivables is made up of outstanding invoices in respect of rental income due from tenants.

#### **Other Assets**

Remaining assets not covered above represent prepayments. Included within prepayments in the statutory balance sheet is an amount for reinsurance prepayments which is not recognised in the Solvency II balance sheet.

#### D2 – Technical provisions

#### **Components of Technical Provisions**

Technical provisions represent the current cost of insurance liabilities at the balance sheet date. They are calculated on a discounted cash flow basis and include the following high-level components to be calculated separately:

- Best estimate of claims provisions being claims incurred at the balance sheet date
- Best estimate of premium provision being claims expected to be incurred after the balance sheet date on contracts incepted prior to that date.
- Risk Margin representing the amount a third party would require in addition to the best estimates to assume the liability, calculated on a cost of capital basis.

	Technical Provisions		
Description	Per Solvency II Per GAAF		
	£	£	
Technical Provisions	23,739,028	34,742,571	
Risk Margin	850,449		
Total Technical Provisions	24,589,476	34,742,571	

We set out in the table below a summary of the Solvency II valuation of technical provisions split between best estimate and risk margin in the table below by Solvency II line of business.

C					
Motor vehicle liability insurance	Other motor insurance	Fire and other damage to property insurance	General liability insurance	Miscellaneous financial loss	Total Non-Life obligation
C0050	C0060	C0080	C0090	C0130	C0180
0.00	0.00	0.00	0.00	0.00	0.00
					0.00

1,008,760.38

-134,563.58

1,143,323.96

3,916,909.77

1,253,155.44

2,663,754.33

4,925,670.15

3,807,078.29

366,939.37

631,364.89

192,743.80

438,621.09

7,857,374.57

6,646,637.91

1.210.736.66

8,488,739.46

1,649,357.75

140.907.29

19,485.76

-1,175.52

20,661.28

4.024.79

4.024.79

23,510.55

24,686.07

3.798.06

0.00

3,605,308.91

3,809,811.26

20,133,718.89

9,925,520.02

10.208.198.87

23,739,027.80

14,018,010.13

850,448.09

0.00

-204,502.35

#### Technical provisions calculated as a whole

Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole

#### Technical provisions calculated as a sum of BE and RM

#### Best estimate

Premium provisions

#### Gross - Total

Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default **Net Best Estimate of Premium Provisions** 

#### **Claims provisions**

Gross - Total

Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default Net Best Estimate of Claims Provisions

#### Total best estimate - gross

Total best estimate - net

#### **Risk margin**

Amount of the transitional on Technical Provisions

TP as a whole Best estimate **Risk margin** 

#### 0.00 0.00 2,970,907.68 7,669,003.31 5,292,609.52 8,629,646.75 27,308.61 24,589,475.89 **Technical provisions - total** 683,018.32 1,118,591.86 6,839,381.71 9,721,017.67 Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total 1,081,201.30 -1,175.52 Technical provisions minus recoverables from reinsurance/SPV and Finite Re- total 2,287,889.36 6,587,802.01 4,174,017.66 1,790,265.04 28,484.13 14,868,458.22

728,387.88

176,586.65

551,801.23

2.088.852.44

1.582.420.77

2,817,240.32

2,134,222.00

153.667.36

506,431.67

1,217,310.00

1,655,403.70

6,266,557.32

1,519,295.00

4,747,262.32

7,483,867.32

6,402,666.02

185.135.99

-438,093.70

#### Gross claims cash flows and reinsurance recoveries

Our best estimate calculations have been completed on a deterministic basis in line with the Directive. No transitional measure has been used in the calculation of technical provisions.

#### 1. Claims provision

The current claims provisions have been developed over time to separate out best estimate and prudent elements. The claims provisions on a GAAP basis have been used as a starting point for the expected nominal value of the Solvency II future cash flow. We have excluded elements within our GAAP provisions which we consider to represent prudence. We have also only included expenses which relate to the cost of handling existing business.

Projected cash flows are estimated by applying payment patterns to the estimates of gross claims and recoveries. These payment patterns have been calculated based on historic trends for each Solvency II line of business. However, given the relatively short tail nature of our book, the impact of discounting on our technical provisions is limited.

#### 2. Premium provision

Premium provision replaces UK GAAP unearned premium reserve (UEPR). Premium provisions are split between a future claims element and a future expenses element. In addition, all of CM premium, which is uncollected due to instalment patterns is treated as premium provision. The rationale is that all instalment patterns are designed so that Members are effectively in credit with respect to insurance exposure. To determine the nominal number of future claims we take the amount of UEPR for each segment within the GAAP accounts and multiply it by the planned loss ratio for the current year. The loss ratios used are in line with Solvency II guidance. We have included an amount for expenses which represents our estimate of the cost of handling the remaining element of this business.

#### Discounting

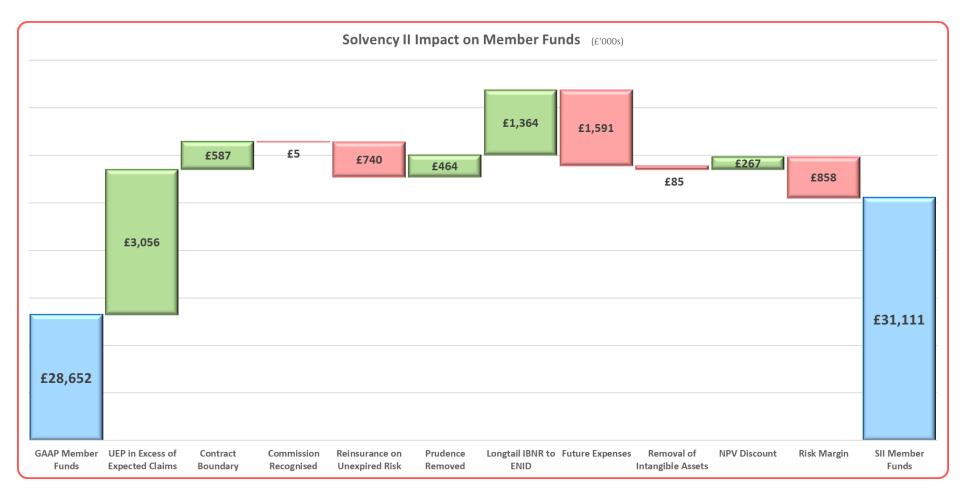
Claims, premium and expense cash flows have been discounted using the EIOPA yield curve.

#### **Risk Margin**

To calculate the risk margin we have estimated the SCR using the Standard Formula. We have then projected future SCRs using different runoff patterns for different elements of the SCR. We have discounted and summed the projected SCRs and multiplied this by the cost of capital.

# Solvency II Adjustments Impact on Members' Funds

We set out in the graph below a reconciliation between GAAP Members' Funds and Solvency II Members' Funds all of which are derived from movements in Technical Provisions which are in line with expectations.



# **UEP in Excess of Expected Claims**

In the statutory financial statements, unearned premium (UEP) is deferred to the extent that it relates to unexpired term of each policy. Under Solvency II, all premium is recognised and the future expected value of claims is provided for. This adjustment represents the difference between the two approaches.

## **Contract Boundary**

Under Solvency II the recognition of insurance contracts is extended to include policies on which terms have been agreed even if the renewal date lies in the future. This is the estimate of the effect on technical provisions of including these contracts.

## Prudence removed and long tail IBNR to ENID adjustment

Under UK GAAP the inclusion of prudence is permitted within the technical provisions whereas within the Solvency II balance sheet, provisions are made on the probability weighted best estimate of future cash flows. These two adjustments take account of this different policy. ENID is Events Not In Data and is an estimate of claims which might occur that lie outside of the provisions which have been estimated using existing historical data. We have used the cost of reinsurance as a reference point for ENIDs. Our logic is that material tail events which would change technical provisions are likely to arise in liability classes which are covered by reinsurance. While not in our data, these events are likely to be in reinsurer data or priced in. Accordingly the starting point for our ENIDs is an interpolation from the amount paid to reinsurers for excess of loss cover in relation to liability classes.

## **Future Expenses**

This is an accrual of the expected cost of expenses required to discharge the provisions within technical provisions.

## NPV Discount (Net Present Value)

The technical provisions are allocated over future periods in which the cash flows are expected to occur. The cash flows in future periods are discounted at a prescribed rate to reflect the 'time value of money'. This is the effect of that discount.

## **Risk Margin**

The technical provisions are an estimate of what the company would have to pay a third party to assume the insurance liabilities. A third party would need to hold capital to meet regulatory conditions if they assumed these liabilities. The risk margin is the extra amount the third party would require to accept the liabilities and represents a 6% annual cost of capital on the reducing balance of regulatory capital required.

## Commission Recognised on Written Premium

Under Solvency II, all profit on existing contracts is recognised in the period. In the annual statements the commission relating to unearned premium (UEP) is also deferred. In line with the adjustment to premium, the related commission is also recognised in the Solvency II net assets.

## Data adjustments and recommendations

Overall we consider that the technical provisions are prepared on a suitable basis, in line with the approach laid down in the legislation and sources of interpretation we have referred to. It is expected that our approach will continue to develop and be refined in response to external audit, ongoing commentary and guidance by the regulator and our own ongoing continuous improvement reviews.

In the face of uncertainty we have taken a cautious approach. Where we believe our best estimate lies in a range of values we are biased towards higher values at this stage through our choice of estimates or parameters within calculations.

Control over our sources of data and the processing of that data are good. The link between our GAAP reserves and our Solvency II provisions is straightforward, well understood by those undertaking the work and enables reliance to be placed on underlying accounting controls as well as those specific to the technical provision exercise. There are some opportunities to refine our approach. There will always be a trade-off between model precision and error rate. Where simplified approaches are warranted, proportional and will not lead to a material error, we have adopted such approaches.

## **Sensitivity Analysis**

The following table lays out the key components of the TPs. For each component there is a sensitivity column which gives an idea of the degree of confidence in each number. There are three key sources of sensitivity: uncertainty, volatility and model inaccuracy. The sensitivities quoted are against the intended calculated value of TPs prescribed in the directive. It is not a view on the result as a measure of the fair value of the liabilities. For example the risk margin methodology is prescribed as a cost of capital calculation at the rate of 6%. The sensitivity below is a reflection of confidence in the calculation of this item rather than its appropriateness as a method.

Uncertainty arises in incurred claims where the final outcome is not known.

Volatility arises in future claims cost expectations, particularly large claims.

Model inaccuracy arises in incorrect assumptions or calculations. The sensitivity captured here is the difference to the intended model rather than overall model inaccuracy. The main source of model inaccuracy is the estimate of the allocated expense nominal cash amount. ENIDs also represent a challenge in arriving at a well-supported number.

Element of Technical Provisions	Balance (£M)	Sensitivity Estimate	Sensitivity (£M)	Source of Sensitivity	Notes
Net Claims Provisions - Attritional	3.2	5%	0.16	Accuracy of savings model. High volume, low value claims are subject to accurate statistical analysis and capable of achieving accurate results.	Analysis of run-off of aggregate small claims cost. High confidence in figure.
Net Claims Provisions - Large	6.1	15%	0.91	Accuracy subject to expert judgement.	High volatility in large claims run-off but small net figure. Original best estimate error lies in case estimate.
Claims Expenses	0.3	3%	0.01		Cost of settling outstanding 1,500 claims.
Premium Provisions	6.6	8%	0.49	Underlying volatility in each class of business.	Uncertainty higher as not yet incurred. Looked at loss ratio volatility over time for portfolio.
Contract Boundary	1.7	3%	0.05	Estimated premiums.	
Expenses - Premium	1.9	15%	0.29	Uncertainty over the method of calculation.	Lack of prescribed methods in directive.
Reinsurer Payments	(1.0)	3%	(0.03)	This is the future cost of unexpired risk based on the existing contracts, so known figure.	
Future Premium - Policy Holders	(7.9)	1%	(0.08)	Absolute number	Potentially could split a small amount (<£0.2M) into Claims Provisions.
ENIDs	0.0	50%	0.00	Huge amount of judgement here. Look to refine and benchmark.	Unknown, but low on a probability weighted basis. Record gross and net.
Effect of Discounting	0.3	3%	0.01	Uncertainty is driven by cash flow profiles. Short-tail book is relatively insensitive.	Immaterial. Pure estimate of 25%.
Reinsurer Default	0.0	0%	0.00	No allowance made at this stage.	Not material.
Best Estimate	11.1		1.81	Sum of individual sensitivities.	
Risk Margin	0.9	10%	0.09		
TOTAL	12.0		1.09	Diversified uncertainty. (Square root of sum of squares of individual sensitivities).	

# D3 – Other liabilities

Set out in the table below are our other liabilities under Solvency II and GAAP. Except where stated, the valuations of liabilities is in line with those disclosed in Note 3 of the Annual Report available on the Cornish Mutual website.

	Liabilities	
Description	Per Solvency II Per GA	
	£	£
Reinsurance Payables	242,779	745,459
Payables (trade, not insurance)	1,076,861	1,076,861
Pension benefit obligations	0	0
Deferred tax liabilities	0	0
Any other liabilities, not shown elsewhere	0	347,240
Total Liabilities	1,319,640	2,169,561

Any other liabilities in the GAAP accounts represents commission income unearned on the unearned proportion of premium ceded to reinsurers. Within the Solvency II balance sheet these amounts are recognised on a written basis and all associated commission has been taken to Members' Funds rather than remain outstanding within liabilities.

# **Deferred tax liabilities**

Deferred tax liabilities are recognised where transactions or events have occurred at the balance sheet date that will result in an obligation to pay tax in the future.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

The deferred tax liability held in the balance sheet at the reporting date is made up as follows:

	2021	2020
	£	£
Unrealised gains on investments	561,596	65,868
Fixed asset timing differences	15,778	11,220
Tax losses carried forward	(577,374)	(77,088)
Net deferred tax liability	0	0
Net provision for liability at start of period	0	0
Deferred tax charge in profit and loss	0	0
Provision for liability at the end of the period	0	0

When realised, the untaxed gains on investments can be offset against the carried forward losses. No specific date has been set for sale of the assets but it is envisaged that these timing differences will expire within the next 3 years.

## Pension benefit obligations

The Cornish Mutual Assurance Company Limited operates a defined benefit pension scheme (the Cornish Mutual Assurance Company Limited Staff Pension Scheme), the assets of which are held in a trustee's bank account and invested with Legal and General. The scheme is closed to future accrual.

An actuarial valuation of the scheme was carried out as at 30 September 2021. The valuation of the scheme used the projected unit credit method and was carried out by Barnett Waddingham LLP who are professionally qualified actuaries. This valuation basis is the same as the Solvency II basis.

The major assumptions used by the actuary at the balance sheet date were:

	2021
Rate of increase in pensions in payment	3.70%
Discount rate	2.05%
Inflation assumption	3.70%

The amounts recognised in the statement of financial position were are as follows:

	2021
	£000's
Fair value of assets	11,677
Present value of funded obligations basic calculation	(8,895)
Surplus /(Deficit) in scheme	2,782
Restriction to surplus	(2,782)
Net Pension (Deficit)	nil

# The composition of the fair value of the plan assets can be summarised as follows:

	2021	
Multi-asset Funds	34%	
ARB Funds	32%	
Cash	1%	
Liability Driven Investment	33%	

# E. Capital management

# E1 Own Funds

Cornish Mutual's Own Funds are made up 100% of Members' Funds which equal retained profits, which have arisen from past underwriting and investment surpluses. As such all capital is Tier 1 and there are no restrictions on the availability of Cornish Mutual's own funds to support the MCR or SCR.

Cornish Mutual has adopted the Standard formula as the basis for calculating its solvency capital requirement. The Board have a policy which determines the level of surplus capital it holds in addition to the SCR, currently determined at 150% of MCR. The expectation of meeting the SCR and the higher internal capital requirement in future periods is tested annually. If the Solvency Capital Ratio falls below 170%, there is a clear process to be followed by the ICMC initially, and then subsequently the Board to identify next steps. The current SCR is 165%. The Company are comfortable with this position due to the inability to fully recognise the benefit from the stop loss reinsurance programme in the standard formula.

The ICMC has now set an additional monitoring trigger which is a blend of the ECA and the SCR. The blended trigger uses the standard formula SCR, with the exception of insurance risk where the ECA is adopted to determine the insurance risk capital requirement. ECA insurance risk is reached by calculating the actual additional claims costs that would be required to attach to earned premium to reach the stop loss attachment of 70% in the current two underwriting years. The higher of these two years is adopted and a reinstatement premium added. Lapse risk and diversification is included based on the standard formula. Based on the position as at the end of September, this ratio was 175%, and therefore above the monitoring trigger for this metric. Should this blended trigger approach or fall below 170% the ICMC will review and instigate any necessary actions.

The Company produces a five-year plan with a forecast balance sheet for each year. The balance sheet for each scenario is subject to stress testing as our Regulator would expect, to ensure they would meet regulatory capital requirements at each future period. Additionally, we test these future balance sheets against our own internal capital standard.

As a mutual the Company does not set out to make a specific return on capital. Rather it seeks to use its capital for the benefit of Members by delivering a high quality and cost-effective service. The Company does not return capital to Members through any specific distribution mechanism. Accordingly, premiums are maintained at a level which allows for sustainable growth and provides a reasonable expectation that Own Funds meet the capital appetite described above, without generating excessive profits over the five-year planning period.

# E2 Minimum Capital Requirement and Solvency Capital Requirement

Cornish Mutual uses the standard formula as the basis for calculating capital requirements having reviewed the assumptions underlying the formula and assessed them as appropriate for the firm. We have not adopted any simplified calculations or undertaking specific parameters (USPs). Set out below is a summary of Own Funds, which also includes the appendix reference where a more detailed breakdown can be found.

	2021		Appendix	
Description	Per Solvency II Per GAAP		Reference	
	£	£		
Own Funds	31,111,311	28,652,466	S.23.01.b	
Minimum Capital Requirement	4,722,175		S.28.01.b	
Solvency Capital Requirement	18,888,699		S.25.01.b	
Solvency Ratio	165%			

	2020 Ap		Appendix
Description	Per Solvency II Per GAAP		Reference
	£	£	
Own Funds	24,583,610	22,405,342	
Minimum Capital Requirement	3,260,115		
Solvency Capital Requirement	13,040,461		
Solvency Ratio	189%		

Set out below is a summary of our overall MCR Calculation.

# E5 Non-compliance with MCR and SCR

The company has fully complied with the standard formula calculation of MCR and SCR throughout the period. Cornish Mutual uses the standard formula as the basis for calculating capital requirements having reviewed the assumptions underlying the formula and assessed them as appropriate for the firm.

## S.02.01.02

Balance sheet

		Г	
	Solvency II		Solvency II
	value		value
Assets	C0010	Liabilities	C0010
R0010 Goodwill		R0510 Technical provisions - non-life	24,589,475.89
R0020 Deferred acquisition costs		R0520 Technical provisions - non-life (excluding health)	24,589,475.89
R0030 Intangible assets	0.00	R0530 TP calculated as a whole	0.00
R0040 Deferred tax assets R0050 Pension benefit surplus	0.00	R0540 Best Estimate R0550 Risk margin	23,739,027.80 850.448.09
R0060 Property, plant & equipment held for own use	2,515,814.69	R0560 Technical provisions - health (similar to non-life)	850,448.09
R0070 Investments (other than assets held for index-linked and unit-linked contracts)	42,234,170.91	R0570 TP calculated as a whole	0.00
R0080 Property (other than for own use)	0.00	R0580 Best Estimate	0.00
R0090 Holdings in related undertakings, including participations	0.00	R0590 Risk margin	0.00
R0100 Equities	0.00	R0600 Technical provisions - life (excluding index-linked and unit-linked)	0.00
R0110 Equities - listed	0.00	R0610 Technical provisions - health (similar to life)	0.00
R0120 Equities - unlisted	0.00	R0620 TP calculated as a whole	0.00
R0130 Bonds	0.00	R0630 Best Estimate	0.00
R0140 Government Bonds	0.00	R0640 Risk margin	0.00
R0150 Corporate Bonds	0.00	R0650 Technical provisions - life (excluding health and index-linked and unit-linked)	0.00
R0160 Structured notes	0.00	R0660 TP calculated as a whole	0.00
R0170 Collateralised securities	0.00	R0670 Best Estimate	0.00
R0180 Collective Investments Undertakings	42,234,170.91	R0680 Risk margin	0.00
R0190 Derivatives	0.00	R0690 Technical provisions - index-linked and unit-linked	0.00
R0200 Deposits other than cash equivalents	0.00	R0700 TP calculated as a whole	0.00
R0210 Other investments	0.00	R0710 Best Estimate	0.00
R0220 Assets held for index-linked and unit-linked contracts	0.00	R0720 Risk margin	0.00
R0230 Loans and mortgages R0240 Loans on policies	0.00	R0730 Other technical provisions	0.00
R0240 Loans on policies R0250 Loans and mortgages to individuals	0.00	R0740 Contingent liabilities R0750 Provisions other than technical provisions	0.00 0.00
R0250 Other loans and mortgages	0.00	R0760 Pension benefit obligations	0.00
R0270 Reinsurance recoverables from:	9,721,017.67	R0770 Deposits from reinsurers	0.00
R0280 Non-life and health similar to non-life	9,721,017.67	R0780 Deferred tax liabilities	0.00
R0290 Non-life excluding health	9,721,017.67	R0790 Derivatives	0.00
R0300 Health similar to non-life	0.00	R0800 Debts owed to credit institutions	0.00
R0310 Life and health similar to life, excluding index-linked and unit-linked	0.00	R0810 Financial liabilities other than debts owed to credit institutions	0.00
R0320 Health similar to life	0.00	R0820 Insurance & intermediaries payables	0.00
R0330 Life excluding health and index-linked and unit-linked	0.00	R0830 Reinsurance payables	242,779.20
R0340 Life index-linked and unit-linked	0.00	R0840 Payables (trade, not insurance)	1,076,860.87
R0350 Deposits to cedants	0.00	R0850 Subordinated liabilities	0.00
R0360 Insurance and intermediaries receivables	0.00	R0860 Subordinated liabilities not in BOF	0.00
R0370 Reinsurance receivables	191,527.91	R0870 Subordinated liabilities in BOF	0.00
R0380 Receivables (trade, not insurance)	0.00	R0880 Any other liabilities, not elsewhere shown	0.00
R0390 Own shares (held directly)	0.00	R0900 Total liabilities	25,909,115.96
R0400 Amounts due in respect of own fund items or initial fund called up but not yet paid in	0.00		
R0410 Cash and cash equivalents	2,111,409.78	R1000 Excess of assets over liabilities	31,111,311.15
R0420 <sup>°</sup> Any other assets, not elsewhere shown R0500 <sup>°</sup> Total assets	246,486.15		
KUDUU IOTAI ASSETS	57,020,427.11		

0.00
242,779.20
1,076,860.87
0.00
0.00
0.00
0.00
5,909,115.96
1,111,311.15

S.05.01.02
Premiums, claims and expenses by line of business

R0120       Gross - Proportional reinsurance accepted         R0130       Gross - Non-proportional reinsurance accepted         R0140       Reinsurers' share         R0200       Net         Premiums earned         R0210       Gross - Direct Business         R0210       Gross - Non-proportional reinsurance accepted         R0210       Gross - Non-proportional reinsurance accepted         R0220       Gross - Non-proportional reinsurance accepted         R0220       Gross - Non-proportional reinsurance accepted         R0240       Reinsurers' share         R0300       Net         Claims incurred       1,859,507.89         R0310       Gross - Proportional reinsurance accepted         R0320       Gross - Proportional reinsurance accepted         R0320       Gross - Proportional reinsurance accepted         R0320       Gross - Non-proportional reinsurance accepted         R0320       Gross - Proportional reinsurance accepted         R0330       Gross - Non-proportional reinsurance accepted         R0330       Gross - Non-proportional reinsurance accepted         R0330	C0200 283.76 24,330,677.89 0.00 0.
Premiums written           R0110         Gross - Direct Business         3,140,584.22         9,421,752.65         8,490,280.36         3,127,776.91         150           R0120         Gross - Proportional reinsurance accepted         0.00         0.00         0.00         0.00           R0130         Gross - Non-proportional reinsurance accepted         0.00         0.00         0.00         0.00           R0140         Reinsurers' share         408,802.01         1,226,406.03         779,237.39         338,199.26         -58           R0200         Net         2,731,782.21         8,195,346.62         7,711,042.97         2,789,577.65         208           Premiums earned	283.76       24,330,677.89         0.00       0.00         0.01       0.00         0.02       2,694,540.07         388.38       21,636,137.82
R0110       Gross - Direct Business       3,140,584.22       9,421,752.65       8,490,280.36       3,127,776.91       150         R0120       Gross - Proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0130       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0140       Reinsurers' share       408,802.01       1,226,406.03       779,237.39       338,199.26       -58         R0200       Net       2,731,782.21       8,195,346.62       7,711,042.97       2,789,577.65       208         Premiums earned       3,147,635.70       9,514,907.09       8,264,271.21       3,041,407.98       147         R0220       Gross - Proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0230       Gross - Non-proportional reinsurance accepted       402,492.90       1,207,478.69       720,835.55       317,568.14       -59         R0300       Net       2,769,142.80       8,307,428.39       7,543,435.66       2,723,839.84       206         Claims incurred       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Proportional reinsurance accepted       0.00       0.00 <td>0.00 0.00 0.00 104.62 2,694,540.07 388.38 21,636,137.82</td>	0.00 0.00 0.00 104.62 2,694,540.07 388.38 21,636,137.82
R0120       Gross - Proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0130       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0140       Reinsurers' share       408,802.01       1,226,406.03       779,237.39       338,199.26       -58         R0200       Net       2,731,782.21       8,195,346.62       7,711,042.97       2,789,577.65       208         Premiums earned       0.00       0.00       0.00       0.00       0.00       0.00         R0210       Gross - Direct Business       3,171,635.70       9,514,907.09       8,264,271.21       3,041,407.98       147         R0220       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0230       Gross - Non-proportional reinsurance accepted       402,492.90       1,207,478.69       720,835.55       317,568.14       -59         R0300       Net       2,769,142.80       8,307,428.39       7,543,435.66       2,723,839.84       206         Claims incurred       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Non-proportional reinsurance accepted       0.00       0.00	0.00 0.00 0.00 104.62 2,694,540.07 388.38 21,636,137.82
R0130       Gross - Non-proportional reinsurance accepted         R0140       Reinsurers' share         R0200       Net         Premiums earned       2,731,782.21         R0210       Gross - Direct Business         R0210       Gross - Proportional reinsurance accepted         R0220       Gross - Non-proportional reinsurance accepted         R0220       Gross - Non-proportional reinsurance accepted         R0220       Gross - Non-proportional reinsurance accepted         R0230       Gross - Non-proportional reinsurance accepted         R0240       Reinsurers' share         R0300       Net         Claims incurred       2,769,142.80         R0310       Gross - Direct Business         R0320       Gross - Proportional reinsurance accepted         R0320       Gross - Proportional reinsurance accepted         R0320       Gross - Non-proportional reinsurance accepted	0.00 04.62 2,694,540.07 388.38 21,636,137.82
R0140       Reinsurers' share       408,802.01       1,226,406.03       779,237.39       338,199.26       -58         R0200       Net       2,731,782.21       8,195,346.62       7,711,042.97       2,789,577.65       208         Premiums earned       3,171,635.70       9,514,907.09       8,264,271.21       3,041,407.98       147         R0220       Gross - Direct Business       3,171,635.70       9,514,907.09       8,264,271.21       3,041,407.98       147         R0220       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0230       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0240       Reinsurers' share       402,492.90       1,207,478.69       720,835.55       317,568.14       -59         R0300       Net       2,769,142.80       8,307,428.39       7,543,435.66       2,723,839.84       206         Claims incurred       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0320       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.0	104.62         2,694,540.07           388.38         21,636,137.82
R0200       Net       2,731,782.21       8,195,346.62       7,711,042.97       2,789,577.65       208         Premiums earned       3,171,635.70       9,514,907.09       8,264,271.21       3,041,407.98       147         R0220       Gross - Direct Business       3,171,635.70       9,514,907.09       8,264,271.21       3,041,407.98       147         R0220       Gross - Proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0230       Gross - Non-proportional reinsurance accepted       402,492.90       1,207,478.69       720,835.55       317,568.14       -59         R0300       Net       2,769,142.80       8,307,428.39       7,543,435.66       2,723,839.84       206         Claims incurred       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Direct Business       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0330       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00	388.38 21,636,137.82
Premiums earned           R0210         Gross - Direct Business         3,171,635.70         9,514,907.09         8,264,271.21         3,041,407.98         147           R0220         Gross - Proportional reinsurance accepted         0.00         0.00         0.00         0.00           R0230         Gross - Non-proportional reinsurance accepted         402,492.90         1,207,478.69         720,835.55         317,568.14         -59           R0300         Net         2,769,142.80         8,307,428.39         7,543,435.66         2,723,839.84         206           Claims incurred         1,859,507.89         5,578,523.68         2,777,017.91         6,818,371.25         31           R0320         Gross - Direct Business         1,859,507.89         5,578,523.68         2,777,017.91         6,818,371.25         31           R0320         Gross - Non-proportional reinsurance accepted         0.00         0.00         0.00         0.00           R0330         Gross - Non-proportional reinsurance accepted         0.00         0.00         0.00         0.00	
R0210       Gross - Direct Business       3,171,635.70       9,514,907.09       8,264,271.21       3,041,407.98       147         R0220       Gross - Proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0230       Gross - Non-proportional reinsurance accepted       402,492.90       1,207,478.69       720,835.55       317,568.14       -59         R0300       Net       2,769,142.80       8,307,428.39       7,543,435.66       2,723,839.84       206         Claims incurred       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0310       Gross - Direct Business       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0330       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00	
R0220       Gross - Proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0230       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0240       Reinsurers' share       402,492.90       1,207,478.69       720,835.55       317,568.14       -59         R0300       Net       2,769,142.80       8,307,428.39       7,543,435.66       2,723,839.84       206         Claims incurred       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0310       Gross - Direct Business       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00         R0330       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00	
R0230       Gross - Non-proportional reinsurance accepted         R0240       Reinsurers' share         R0300       Net         Claims incurred         R0310       Gross - Direct Business         R0320       Gross - Direct Business         R0320       Gross - Proportional reinsurance accepted         R0320       Gross - Non-proportional reinsurance accepted         R0330       Gross - Non-proportional reinsurance accepted	535.26         24,139,757.23
R0240       Reinsurers' share       402,492.90       1,207,478.69       720,835.55       317,568.14       -59         R0300       Net       2,769,142.80       8,307,428.39       7,543,435.66       2,723,839.84       206         Claims incurred       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Direct Business       1,859,507.89       5,578,523.68       2,777,017.91       6,818,371.25       31         R0320       Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00       0.00	0.00 0.00
R0300       Net       2,769,142.80       8,307,428.39       7,543,435.66       2,723,839.84       206         Claims incurred	0.00
Claims incurred           R0310 Gross - Direct Business         1,859,507.89         5,578,523.68         2,777,017.91         6,818,371.25         31           R0320 Gross - Proportional reinsurance accepted         0.00         0.00         0.00         0.00           R0330 Gross - Non-proportional reinsurance accepted         0.00         0.00         0.00         0.00	2,589,317.48
R0310         Gross - Direct Business         1,859,507.89         5,578,523.68         2,777,017.91         6,818,371.25         31           R0320         Gross - Proportional reinsurance accepted         0.00         0.00         0.00         0.00           R0330         Gross - Non-proportional reinsurance accepted         0.00 <td>593.06 21,550,439.75</td>	593.06 21,550,439.75
R0320 Gross - Proportional reinsurance accepted       0.00       0.00       0.00         R0330 Gross - Non-proportional reinsurance accepted       0.00       0.00       0.00	
R0330 <sup>°</sup> Gross - Non-proportional reinsurance accepted	348.50 17,064,769.23
	0.00 0.00
	0.00
R0340         Reinsurers' share         89,123.18         267,369.54         -110,378.60         5,959,596.70	596.37         6,206,307.19
	10,858,462.04
Changes in other technical provisions	
R0410         Gross - Direct Business         0.00         0.00         0.00         0.00	0.00 0.00
R0420 Gross - Proportional reinsurance accepted     0.00     0.00     0.00	0.00 0.00
R0430 Gross - Non-proportional reinsurance accepted	0.00
R0440         Reinsurers' share         0.00         0.00         0.00         0.00	0.00 0.00
R0500 <sup>®</sup> Net	0.00 0.00
	564.22 7,000,642.54
R1200 <sup>°</sup> Other expenses	7,000,042.54
R1300 <sup>°</sup> Total expenses	0.00

## S.17.01.02 **Non-Life Technical Provisions**

Motor vehicle liability insurance	Other motor insurance	Fire and other damage to property insurance	General liability insurance	Miscellaneous financial loss	Total Non-Life obligation
C0050	C0060	C0080	C0090	C0130	C0180
0.00	0.00	0.00	0.00	0.00	0.00
					0.00

## R0010<sup>•</sup> Technical provisions calculated as a whole

Technical provisions calculated as a sum of BE and RM

R0050<sup>•</sup> Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole

Best estimate						
Premium provisions						
0 Gross - Total	728,387.88	1,217,310.00	1,008,760.38	631,364.89	19,485.76	3,605,308.91
0 Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	176,586.65	-438,093.70	-134,563.58	192,743.80	-1,175.52	-204,502.35
0 Net Best Estimate of Premium Provisions	551,801.23	1,655,403.70	1,143,323.96	438,621.09	20,661.28	3,809,811.26
Claims provisions						
0 Gross - Total	2,088,852.44	6,266,557.32	3,916,909.77	7,857,374.57	4,024.79	20,133,718.89

### Claims p Gross - Total

R0160 R0240

Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default

R0250 Net Best Estimate of Claims Provisions

R0260 Total best estimate - gross

R0270 Total best estimate - net

R0280 Risk margin

R0060

R0140

R0150

Amount of the transitional on Technical Provisions R0290 TP as a whole R0300 Best estimate

R0310 Risk margin

R0320 Technical provisions - total

R0330<sup>®</sup> Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default -R0340 Technical provisions minus recoverables from reinsurance/SPV and Finite Re- total

	506,431.67	1,519,295.00	1,253,155.44	6,646,637.91	0.00	9,925,520.02
	1,582,420.77	4,747,262.32	2,663,754.33	1,210,736.66	4,024.79	10,208,198.87
	2,817,240.32	7,483,867.32	4,925,670.15	8,488,739.46	23,510.55	23,739,027.80
	2,134,222.00	6,402,666.02	3,807,078.29	1,649,357.75	24,686.07	14,018,010.13
	153,667.36	185,135.99	366,939.37	140,907.29	3,798.06	850,448.09
ľ						

		0.00
		0.00
		0.00

	2,970,907.68	7,669,003.31	5,292,609.52	8,629,646.75	27,308.61	24,589,475.89
- total	683,018.32	1,081,201.30	1,118,591.86	6,839,381.71	-1,175.52	9,721,017.67
	2,287,889.36	6,587,802.01	4,174,017.66	1,790,265.04	28,484.13	14,868,458.22

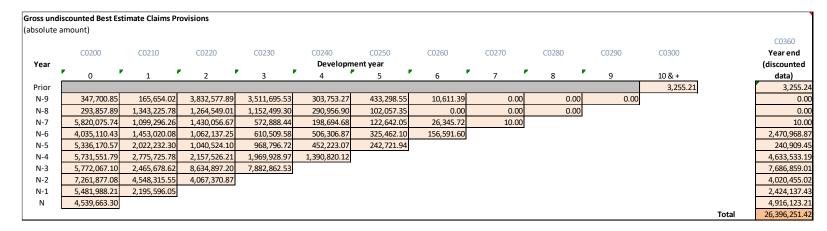
## S.19.01.21

Non-Life insurance claims

### Total Non-life business

Z0020 Accident year / underwriting year Accident Year

6	Gross Clair	ns Paid (non-cum	ulative)														•
	absolute a	•	laideivej														
		60040	c0000	60020	60040	00050	60060	00070		C0000	60000		60400	00140		00470	60100
	Year	C0010	C0020	C0030	C0040	C0050 Developm	C0060	C0070		C0080	C0090		C0100	C0110		C0170	C0180 Sum of years
	rear	- <sub>0</sub> -	1	۲ <sub>2</sub>	3	4	5	6	•	7	8	•	9	10 & +		In Current year	(cumulative)
0	Prior													-41,015.59		-41,015.59	-41,015.59
0	N-9	6,907,308.94	3,001,870.08	1,018,002.39	690,293.67	2,458,880.17	541,080.51	12,869.1	19	0.00	-4,000	0.00	2,193.00			2,193.00	14,628,497.95
0	N-8	6,775,244.54	2,899,433.22	501,573.05	566,045.56	460,536.31	122,125.27	66,697.6	57	0.00	594	4.00				594.00	11,392,249.62
0	N-7	8,726,015.98	3,775,430.33	459,665.06	263,732.07	281,662.32	63,922.81	21,692.8	38	19,039.43						19,039.43	13,611,160.88
D	N-6	5,377,224.80	2,929,591.07	740,604.31	655,366.97	207,902.22	135,554.55	114,451.9	94							114,451.94	10,160,695.86
D	N-5	6,183,761.53	3,038,253.99	625,580.99	386,731.31	390,660.47	145,278.50									145,278.50	10,770,266.79
D	N-4	6,230,272.43	3,134,765.89	679,823.97	371,015.92	499,083.30										499,083.30	10,914,961.51
0	N-3	8,545,703.18	3,443,903.07	1,173,864.45	832,046.28											832,046.28	13,995,516.98
0	N-2	7,109,179.74	3,126,438.66	969,836.35												969,836.35	11,205,454.75
0	N-1	6,843,521.99	3,649,795.57													3,649,795.57	10,493,317.56
0	Ν	5,862,860.22														5,862,860.22	5,862,860.22
0															Total	12,054,163.00	112,993,966.53



## S.23.01.01

Own Funds

#### Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35

- R0010 Ordinary share capital (gross of own shares)
- R0030 Share premium account related to ordinary share capital
- R0040 Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings
- R0050 Subordinated mutual member accounts
- R0070 Surplus funds
- R0090 Preference shares
- R0110 Share premium account related to preference shares
- R0130 Reconciliation reserve
- R0140 Subordinated liabilities
- R0160 An amount equal to the value of net deferred tax assets
- R0180 Other own fund items approved by the supervisory authority as basic own funds not specified above

#### Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds

R0220 Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds

#### Deductions

R0230 Deductions for participations in financial and credit institutions

#### R0290 Total basic own funds after deductions

#### Ancillary own funds

- R0300 Unpaid and uncalled ordinary share capital callable on demand
- R0310<sup>°</sup> Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual type undertakings, callable on demand
- R0320 Unpaid and uncalled preference shares callable on demand
- R0330<sup>°</sup> A legally binding commitment to subscribe and pay for subordinated liabilities on demand
- R0340 Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC
- R0350 Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC
- R0360<sup>•</sup> Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC
- R0370<sup>°</sup> Supplementary members calls other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC
- R0390 Other ancillary own funds
- R0400 Total ancillary own funds

### Available and eligible own funds

- R0500 Total available own funds to meet the SCR
- R0510 Total available own funds to meet the MCR
- R0540 Total eligible own funds to meet the SCR
- R0550<sup>T</sup> Total eligible own funds to meet the MCR

#### R0580 SCR

- R0600 MCR
- R0620 Ratio of Eligible own funds to SCR
- R0640 Ratio of Eligible own funds to MCR

#### Reconciliation reserve

- R0710 Own shares (held directly and indirectly)
- R0720 Foreseeable dividends, distributions and charges
- R0730 Other basic own fund items
- R0740 Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds
- R0760 Reconciliation reserve

#### Expected profits

R0770 <sup>®</sup> Expected profits included in future premiums (EPIFP) - Life business		
R0780 <sup>®</sup> Expected profits included in future premiums (EPIFP) - Non- life business		
R0790 <sup>°</sup> Total Expected profits included in future premiums (EPIFP)	0.00	50   P a

Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
C0010	C0020	C0030	C0040	C0050
0.00	0.00		0.00	
0.00	0.00		0.00	
0.00	0.00		0.00	
0.00		0.00	0.00	0.00
0.00	0.00			
0.00		0.00	0.00	0.00
0.00		0.00	0.00	0.00
31,111,311.15	31,111,311.15			
0.00		0.00	0.00	0.00
0.00				0.00
0.00	0.00	0.00	0.00	0.00

31,111,311.15 31,111	1,311.15	0.00	0.00	0.00

0.00		
0.00		
0.00		
0.00		
0.00		
0.00		
0.00		
0.00		
0.00		
0.00	0.00	0.00

31,111,311.15	31,111,311.15	0.00	0.00	0.00
31,111,311.15	31,111,311.15	0.00	0.00	
31,111,311.15	31,111,311.15	0.00	0.00	0.00
31,111,311.15	31,111,311.15	0.00	0.00	



0.00



## S.25.01.21 Solvency Capital Requirement - for undertakings on Standard Formula

	Gross solvency capital requirement	USP	Simplifications
	C0110	C0090	C0120
R0010 Market risk	14,628,306.61		
R0020 Counterparty default risk	604,259.76		
R0030 Life underwriting risk	0.00		
R0040 Health underwriting risk	0.00		
R0050 Non-life underwriting risk	7,303,674.38		
R0060 Diversification	-4,371,734.07		·
R0070 <sup>®</sup> Intangible asset risk	0.00		
R0100 Basic Solvency Capital Requirement	18,164,506.67		
Calculation of Solvency Capital Requirement	C0100		
R0130 <sup>°</sup> Operational risk	724,192.72		
R0140 Loss-absorbing capacity of technical provisions	0.00		
R0150 Loss-absorbing capacity of deferred taxes	0.00		
R0160 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/E	C 0.00		
R0200 Solvency Capital Requirement excluding capital add-on	18,888,699.39		
R0210 Capital add-ons already set	0.00		
R0220 Solvency capital requirement	18,888,699.39		
	10,000,000,000		
Other information on SCR			
R0400 Capital requirement for duration-based equity risk sub-module	0.00		
R0410 Total amount of Notional Solvency Capital Requirements for remaining part	0.00		
R0420 Total amount of Notional Solvency Capital Requirements for ring fenced funds	0.00		
R0430 Total amount of Notional Solvency Capital Requirements for matching adjustment portfoli	os 0.00		
R0440 Diversification effects due to RFF nSCR aggregation for article 304	0.00		
Approach to tax rate	C0109		
R0590 Approach based on average tax rate	0.00		
Calculation of loss absorbing capacity of deferred taxes	LAC DT		
Calculation of loss absorbing capacity of deferred taxes	C0130		
R0640 LAC DT	COTOO		
R0650 LAC DT justified by reversion of deferred tax liabilities	0.00		
R0660 LAC DT justified by reference to probable future taxable economic profit	0.00		
R0670 LAC DT justified by carry back, current year R0680 LAC DT justified by carry back, future years	0.00		
R0690 Maximum LAC DT			
KUOSU IVIAXIMUM LAC DI	0.00		

S.28.01.01 Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

Linear formula component for non-life insurance and reinsurance obligations	C0010
R0010 MCR <sub>NL</sub> Result	3,034,574.44

Net (of Net (of reinsurance) reinsurance/SPV) written premiums best estimate and in the last 12 TP calculated as a months whole C0020 C0030 0.00 0.00 0.00 0.00 0.00 0.00 2,134,222.00 2,731,782.21 6,402,666.02 8,195,346.62 0.00 0.00 3,807,078.29 7,711,042.97 1,649,357.75 2,789,577.65 0.00 0.00 0.00 0.00 0.00 0.00 24,686.07 208,388.38 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00

Linear formula component for life insurance and reinsurance obligations R0200 MCR, Result

R0020 Medical expense insurance and proportional reinsurance R0030 Income protection insurance and proportional reinsurance

R0060 Other motor insurance and proportional reinsurance

R0090 General liability insurance and proportional reinsurance R0100 Credit and suretyship insurance and proportional reinsurance

R0110 Legal expenses insurance and proportional reinsurance

R0120 Assistance and proportional reinsurance

R0140 Non-proportional health reinsurance

R0150 Non-proportional casualty reinsurance

R0170 Non-proportional property reinsurance

R0040 Workers' compensation insurance and proportional reinsurance

R0070 Marine, aviation and transport insurance and proportional reinsurance

R0130 Miscellaneous financial loss insurance and proportional reinsurance

R0160 Non-proportional marine, aviation and transport reinsurance

R0210 Obligations with profit participation - guaranteed benefits R0220 Obligations with profit participation - future discretionary benefits

R0230 Index-linked and unit-linked insurance obligations
 R0240 Other life (re)insurance and health (re)insurance obligations
 R0250 Total capital at risk for all life (re)insurance obligations

R0080 Fire and other damage to property insurance and proportional reinsurance

R0050 Motor vehicle liability insurance and proportional reinsurance

	Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
	C0050	C0060
C0070		

C0040

0.00

Overall MCR calculation	C0070
R0300 Linear MCR	3,034,574.44
R0310 SCR	18,888,699.39
R0320 MCR cap	8,499,914.73
R0330 MCR floor	4,722,174.85
R0340 Combined MCR	4,722,174.85
R0350 Absolute floor of the MCR	3,337,696.00
R0400 Minimum Capital Requirement	4,722,174.85