

Solvency and Financial Condition Report

30 September 2020



# Solvency and Financial Condition Report

# Summary

Cornish Mutual manages the business in a prudent manner for the benefit of Members. We price our products on a technical and consistent basis to deliver stable, fair premiums to Members while delivering a return that supports an appropriate level of growth of Members' Funds over a five-year planning period. Investment returns form an intrinsic part of the financial performance, utilising capital surpluses to take investment risk and generate returns.

The overall sources of profit and loss contributing to changes in Members' Funds are shown below.

	2020	2019
	£	£
Technical Profit	2,382	(842)
Other charges	(1,052)	(1,090)
Underwriting result	1,330	(1,932)
Investment income net of fair value adjustments	(131)	591
Тах	0	0
Revaluation of property	(70)	0
Pension adjustments net of tax	15	(343)
Changes in Members' Funds	1,144	(1,684)

Members' funds have increased by £1.1m during the year to £22.4m on a GAAP basis.

On a Solvency II basis Members' Funds which represent the total of own funds increased to £24.6m from £23.2m. All own funds are eligible to cover the Solvency Capital Requirement (SCR) and the Minimum Capital Requirement (MCR).

The ratio of Own Funds to the SCR is 189%, a decrease from last year's figure of 223%. There are no volatility or matching adjustments. No transitional measures have been adopted in the calculation of the technical provisions.

The MCR is calculated as £3.2m being the higher of the Absolute Floor of £3.2m or 25% of SCR, £2.9m at 30 September 2020.

There are no areas of non-compliance with the SCR or the MCR.

It is important we secure an equitable return from our core insurance activities and so with a view to improving our risk versus reward profile, we changed our reinsurance arrangements which was effective from 1 October 2019. One of the benefits of our quota share arrangement had been that we accessed scale benefits in the purchase of excess of loss cover by ceding a proportion of low volatility business. Under our new arrangement we retain more of the risk, and hence any profit, whilst continuing to receive protection against large individual losses and an aggregation of small losses which could impact our results. The increase in retained risk has impacted the SCR through an increase in insurance risk. This is an area where we do not consider that we are able to fully reflect the benefits of our stop loss programme due to the mechanics of the standard formula in the insurance risk calculation of our SCR. As such, our view of insurance risk differs to the standard formula, with the Solvency Capital Requirement being approximately £2m higher overall than our Economic Capital Assessment.

A large source of variability in the total capital required to support the business arises from market risk. This risk changes in response to the allocation of funds to different asset classes within our investments, held directly or as part of the assets of the defined benefit pension scheme. The company has considerable scope and flexibility to manage the market risk through its investment policy.

Accordingly, the company has seen insurance risk become a larger proportion of total SCR relative to market risk. The decision to take more risk has resulted in a reduction in the ratio of capital to SCR and this is the active policy of the company.

As a mutual insurance company, Cornish Mutual is owned by its customers who are all Members of the company. Member approved directors make up the Board. The governance objectives of the Board of Cornish Mutual are set out publicly in its *Board Charter* (www.cornishmutual.co.uk).

The company operates with three Board committees: Risk and Audit, Investment and Capital Management and Remuneration and Nominations.

The following standard sections of the SFCR are considered not applicable and are therefore not included: A5, B8, C7, D4, D5, E3 and E4.

Where numbers are provided on a rounded basis, each individual number is presented using conventional rounding without adjustment. No adjustment is introduced to allow totals to agree so tables and columns of rounded numbers may be subject to rounding errors. This report is subject to audit in accordance with the PRA Supervisory Statement SS11/16.

# Statement of Directors' Responsibilities

We acknowledge our responsibility for preparing the SFCR in all material respects in accordance with the PRA Rules and the Solvency II Regulations.

We are satisfied that:

a) throughout the financial year in question, the insurer has complied in all material respects with the requirements of the PRA Rules and the Solvency II Regulations as applicable to the insurer; and

b) it is reasonable to believe that, at the date of the publication of the SFCR, the insurer has continued so to comply and will continue so to comply in future.

# A. Business and performance

# A1 - Business

Cornish Mutual Assurance Co Ltd is a company limited by guarantee. Company number 78768.

The company, as a category 5 firm, has no named supervisor and is managed through the smaller insurer regime by the Prudential Regulation Authority. Their address is 20 Moorgate, London, EC2R 6DA. The company is also regulated by the Financial Conduct Authority. Their address is 12 Endeavour Square, EC20 1JN.

This Solvency and Financial Condition report has not been audited as permitted by regulation. The external auditor for the annual report for the year ended 30 September 2020 was:

#### PricewaterhouseCoopers LLP, Chartered Accountants and Statutory Auditors

2 Glass Wharf, Bristol, BS2 0ZX, United Kingdom.

The Company conducts general insurance business in the four counties of the south west of England. Material lines of business are identified in section A2 by inclusion of the segmental analysis from the financial statements, as set out on page 10.

# A2 – Underwriting performance

The overall sources of profit and loss contributing to changes in Members' Funds are shown below.

	2020	2019
	£	£
Technical Profit	2,382	(842)
Other charges	(1,052)	(1,090)
Underwriting result	1,330	(1,932)
Investment income net of fair value adjustments	(131)	591
Тах	0	0
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Changes in Members' Funds	1,144	(1,684)

Members' Funds need to be maintained at an appropriate level to meet the expected level of current and future claims. Managing the level of these reserves is key to the financial success of the company, balanced with our aim to deliver good general insurance cover at a competitive rate. Members' Funds increased by £1.1m to £22.4m (2019: decreased by £1.7m), which remains well within our own appetite.

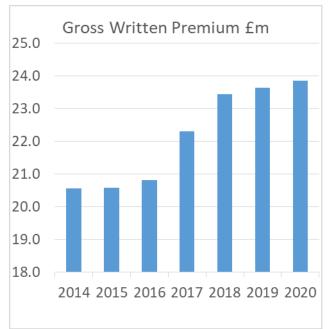
We have fared well compared to many businesses despite the impact of the Covid-19 pandemic. In fact, our higher gross claims loss ratio year, has not arisen due to Covid-19, but rather due to a deterioration in our claims experience from prior years. Notwithstanding this, we have been impacted by the pandemic in various ways, including:

- Limitations on new business activity impacting new business growth;
- A reduction in small motor claims during the lockdown of April and May;
- An adverse impact on our investment results due to the impact on Financial Markets.

2012	2014	2015	2016	2017	2019	2010	2020
2013	2014	2015	2016	2017	2018	2019	2020
£000's	£000's	£000's	£000's	£000's	£000's	£000's	£'000s
20,300	20,570	20,590	20,820	22,310	23,440	23,650	23,860
19,810	20,460	20,710	20,600	21,500	23,000	23,450	23,880
14,460	13,790	9,460	10,870	12,070	13,830	15,360	18,340
73%	67%	46%	53%	56%	60%	66%	77%
5,350	6,670	11,250	9,730	9,430	9,170	8,090	5,540
5,140	5,310	5,570	5,960	6,430	6,830	6,980	6,870
25.9%	26.0%	26.9%	28.9%	29.9%	29.7%	29.8%	28.8%
210	1,360	5,680	3,770	3,000	2,340	1,110	(1,330)
1,460	360	790	1,590	2,350	(10)	(1,340)	1,200
2,050	1,040	350	1,820	1,890	580	590	(130)
(590)	(680)	440	(230)	460	(590)	(1,930)	1,330
(800)	(2,040)	(5,240)	(4,000)	(2,540)	(2,930)	(3,040)	2,660
(4%)	(10%)	(25%)	(19%)	(12%)	(13%)	(13%)	11%
18.4	19.4	20.0	20.4	23.4	22.9	21.3	22.4
	£000's   20,300   19,810   14,460   73%   5,350   5,140   25.9%   210   1,460   2,050   (590)   (800)   (4%)	£000's   £000's     20,300   20,570     19,810   20,460     14,460   13,790     73%   67%     5,350   6,670     5,140   5,310     25.9%   26.0%     1,460   360     2,050   1,040     (590)   (680)     (800)   (2,040)	£000's   £000's   £000's     20,300   20,570   20,590     19,810   20,460   20,710     14,460   13,790   9,460     73%   67%   46%     5,350   6,670   11,250     5,140   5,310   5,570     25.9%   26.0%   26.9%     1,460   360   790     2,050   1,040   350     (590)   (680)   440     (800)   (2,040)   (5,240)     (4%)   (10%)   (25%)	£000's£000's£000's£000's20,30020,57020,59020,82019,81020,46020,71020,60014,46013,7909,46010,87073%67%46%53%5,3506,67011,2509,7305,1405,3105,5705,96025.9%26.0%26.9%28.9%2101,3605,6803,7701,4603607901,5902,0501,0403501,820(590)(680)440(230)(4%)(10%)(25%)(19%)	£000's£000's£000's£000's£000's20,30020,57020,59020,82022,31019,81020,46020,71020,60021,50014,46013,7909,46010,87012,07073%67%46%53%56%5,3506,67011,2509,7309,4305,1405,3105,5705,9606,43025.9%26.0%26.9%28.9%29.9%2101,3605,6803,7703,0001,4603607901,5902,3502,0501,0403501,8201,890(590)(680)440(230)460(4%)(10%)(25%)(19%)(12%)	£000's£000's£000's£000's£000's£000's20,30020,57020,59020,82022,31023,44019,81020,46020,71020,60021,50023,00014,46013,7909,46010,87012,07013,83073%67%46%53%56%60%5,3506,67011,2509,7309,4309,1705,1405,3105,5705,9606,4306,83025.9%26.0%26.9%28.9%29.9%29.7%2101,3605,6803,7703,0002,3401,4603607901,5902,350(10)2,0501,0403501,8201,890580(590)(680)440(230)460(590)(4%)(10%)(25%)(19%)(12%)(13%)	£000's£000's£000's£000's£000's£000's£000's20,30020,57020,59020,82022,31023,44023,65019,81020,46020,71020,60021,50023,00023,45014,46013,7909,46010,87012,07013,83015,36073%67%46%53%56%60%66%5,3506,67011,2509,7309,4309,1708,0905,1405,3105,5705,9606,4306,8306,98025.9%26.0%26.9%28.9%29.9%29.7%29.8%2101,3605,6803,7703,0002,3401,1101,4603607901,5902,350(10)(1,340)2,0501,0403501,8201,890580590(590)(680)440(230)460(590)(1,930)(4%)(10%)(25%)(19%)(12%)(13%)(13%)

Rounded to nearest £10,000

The table on page 4 includes our financial key performance indicators. The table shows the difference between the gross and net insurance performance, which allows us to see the impact of our reinsurance arrangements. The table reflects the financial results as reported in each financial year. Each year is subject to positive or adverse developments in claims from previous years. This means that in Financial Year 2020, net insurance profit reflects the impact of changes in claims values under quota share arrangements, stop loss arrangements and excess of loss arrangements. We discuss each of these financial key performance indicators in more detail below:



# Gross Written Premium

Gross written premium increased slightly over the period to £23,860k (2019: £23,650k). This minimal level of growth in Financial Year 2020, is lower than was forecast prior to the arrival of Covid-19, While we have been able to maintain our service standards throughout the pandemic, and in many ways have experienced less of an impact from the pandemic than other businesses, our new business activity has been restricted due to limitations in our activity arising from compliance with Covid-19 guidelines.

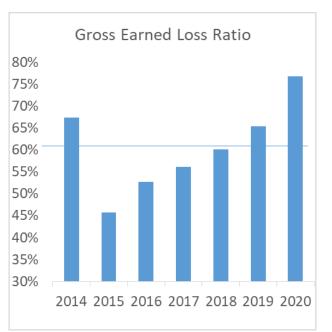
Profitable, sustainable growth is one of three key objectives as we enter our new strategic period and will be a core focus as we move onwards beyond the challenges of Covid-19.

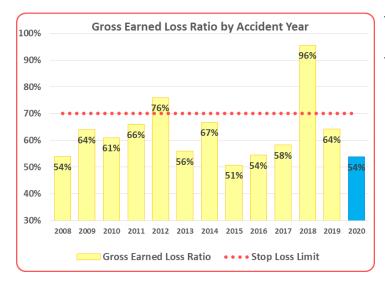
# Gross Earned Loss Ratio (GELR)

Gross earned loss ratio is the movement in the cost of claims, excluding the effect of reinsurance, as a proportion of gross earned premium. It includes the cost of claims reported in the year and movements in the estimated cost of claims brought forward from previous accounting periods.

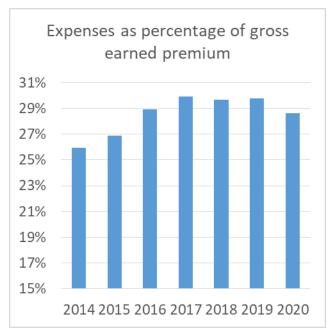
GELR shows the underlying performance of the book of business and reflects our ability to correctly select and price the risks we insure.

Despite underwriting broadly the same risks each year the gross claims cost varies considerably. This is mostly caused by the effect of a few individual large claims or, as in the case of 2014, a period of bad weather. The increasing trend from 2015 to 2020, shown in the graph to the right, has arisen due to the deterioration of a very small number of large claims during these years. Without this deterioration the loss ratio for 2020 is well below target, reflecting in part the reduction in small motor claims during the lockdown of March and April 2020. This increase therefore reflects the volatility we face as a business and not a deterioration of the overall portfolio and for that reason is in line with our expectations. Furthermore, our reinsurance arrangements, explained in more detail below, materially restrict the impact of such large claims on our underlying profitability.





To further place into context the appearance of the increasing trend illustrated in the Gross Earned Loss Ratio by Financial Year, we include a graph illustrating our loss ratio by accident year. This clearly shows a different picture, more reflective of the volatile nature of our portfolio. As noted above, the higher loss ratios in individual years are due to a very small number of large claims.



## Expenses

Expenses include net operating expenses from the technical account and other charges from the non-technical account. In the current year, the ratio of expenses to gross earned income is slightly lower than 2019 at 28.7% compared to 29.8% last year. This is in part as a result of the pandemic, which has meant some costs have reduced due to limitations on our activities, such as shows, events and travel.

We are a Member owned organisation, which means that any money we spend is Members' money. We recognise this responsibility and look to compare favourably against other insurers on this measure. Part of our strategy of profitable, sustainable growth is ensuring that we focus on achieving and maintaining a competitive expense ratio. We believe we can dilute some fixed costs through future growth and process efficiencies, while also committing resources to further develop the high level of service we believe that our Members want and deserve.

# The Use and Effect of Reinsurance

Cornish Mutual, in common with other insurance companies, is exposed to potentially large, though infrequent, losses. Motor insurance in the UK is provided on the basis of unlimited liability, which means one individual claim could be much larger than Members' Funds.

To protect Members' Funds against the possibility of a very large claim or a large number of claims arising from a natural catastrophe, we enter into reinsurance arrangements which reduce the financial impact of such claims should they occur.

Cornish Mutual's result for Financial Year 2020 reflects the use of three main types of reinsurance.

Our new stop loss reinsurance arrangement commenced on 1 October 2019. This is a type of excess of loss insurance, where our reinsurer is liable for any claims amounts that exceed 70% of premium on an overall basis. In addition, we also have excess of loss reinsurance in place to provide cover in the event of specific large claims.

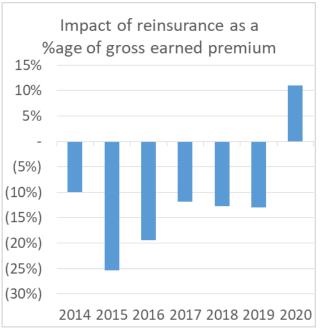
Prior to this financial year, our primary reinsurance was quota share reinsurance. This involves sharing the insurance result with an external party in return for a commission payable by the reinsurer. They take some of the profit but share in the risk of any losses which occur. Any policy written after 1 October 2019 was attached to our stop loss arrangement. However, until 1 October 2020, we still had some policies written in the 12 months prior to 1 October 2019 attached to our quota share reinsurance. Our quota share reinsurance was purchased along with excess of loss insurance to provide protection for certain incidents or events in excess of agreed limits.

The graph illustrates the cost of reinsurance as a percentage of gross earned premium. For the purpose of clarification, the positive impact of reinsurance in Financial Year 2020 is not due to transition to the stop loss reinsurance arrangement, but rather due to prior year deterioration in our large claims experience.

Whilst reinsurance clearly comes at a cost, the net insurance result is much less volatile than the gross insurance result. It is the net reinsurance result that impacts on Members' Funds.

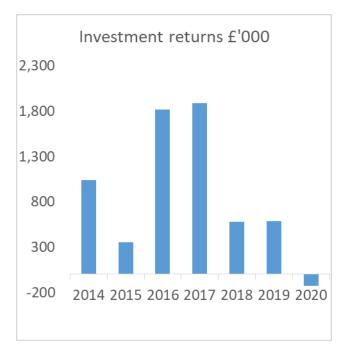
Reinsurance protects Cornish Mutual against losses that would otherwise threaten our capital base.

Our previous quota share reinsurance programmes have been in place to protect against loss to the business, but this has been at the cost of sharing our underwriting success with reinsurance partners by a reduction in our profit. With volatile investment markets and decreased return from this part of the business, it is important we secure an equitable return from our core insurance activities and to this end we have changed our reinsurance arrangements.



Our new structure dispenses with quota share and we retain all gross losses up to a loss ratio of 70%. The stop loss provides cover between a loss ratio of 70% and 120%. The stop loss is further supported by excess of loss treaties for individual loss events associated with motor, liability and catastrophe claims. Overall we continue to get protection against large individual losses, we get improved protection against aggregations of small losses and regain the benefits of the stable loss ratio we see from smaller claims.

# **Investment Returns**



Investment returns in 2020 were below expectations. This is largely attributable to the impact of Covid-19 pandemic on global economic markets. After significant unrealised losses in February and March there was a period of recovery, however uncertainty remains high with further unrealised losses experienced in October 2020 as a result of the introduction of a second lockdown.

The longer-term economic impact of the pandemic remains unknown. Covid-19's impact coupled with pre-existing expectation of a low return environment, makes it a challenging time for insurers - especially when this is a combined with the potential for market shocks.

The use of multi asset funds gives our selected expert providers more ability to manage these challenges on our behalf.

While we have incurred an investment loss during the year, our insurance performance has meant that Members' Funds have increased from £21.3 to £22.4m.

# Cash Flow

The levels of capital prescribed by the Prudential Regulation Authority, held in Cornish Mutual as retained profit, results in significant investment assets on the balance sheet. Given the liquidity of these assets, cash flow does not present a significant risk and we maintain considerable flexibility. This situation has remained consistent throughout the Covid-19 pandemic. The total amount and timing of claims payments is one of the main factors determining cash flow. This financial year has also seen the unwinding of our quota share reinsurance arrangement, which has meant funds have then required reinvestment. This has been overseen closely by the Investment and Capital Management Committee.

# SEGMENTAL INFORMATION

	Motor	Property	Accident & Health	Liability	Marine, Aviation & Transport	Total
2020	£	£	£	£	£	£
Gross premiums written	13,062,293	7,585,846	143,070	3,070,590	0	23,861,799
Gross premiums earned	13,153,134	7,523,143	139,419	3,063,797	105	23,879,598
Gross claims incurred	(5,688,118)	(9,373,365)	(94,694)	(3,183,433)	0	(18,339,610)
Reinsurance claims recoverable	481,426	5,984,289	0	2,407,967	0	8,873,682
Operating expenses	3,760,248	2,183,741	41,186	883,932	0	6,869,107
2019	£	£	£	£	£	£
Gross premiums written	13,075,564	7,410,091	137,859	3,025,225	387	23,649,127
Gross premiums earned	12,975,821	7,321,354	138,168	3,015,306	3,957	23,454,605
Gross claims incurred	(12,279,696)	(2,354,680)	(59,282)	(660,874)	(643)	(15,355,134)
Reinsurance claims recoverable	5,577,990	1,336,857	0	375,631	404	7,290,882
Operating expenses	3,857,607	2,186,155	40,672	892,514	114	6,977,062

Operating expenses include administrative expenses and other charges.

# A3 – Investment Performance

The company's investments are disclosed in the financial statements as follows:

Other Financial Investments	Current	Value	Historical Cost	
	2020	2019	2020	2019
	£	£	£	£
Collective investments	34,967,440 <b>34,967,440</b>	29,595,943 <b>29,595,943</b>	33,418,000 <b>33,418,000</b>	27,718,000 <b>27,718,000</b>

The funds we invest in have absolute return targets and we give the fund managers discretion over asset allocation decisions to both increase returns and reduce volatility in a cost-effective way.

The expectation of a low return environment over a longer period of time is challenging for insurers, especially when combined with the potential for market shocks. The use of multi asset funds gives our selected expert providers more ability to manage these challenges on our behalf.

The collective funds are not operated under a mandate specific to Cornish Mutual. The funds have investment objectives and typically broad ranges for allocation within different asset classes.

# Investment income/(expense)

	2020	2019
	£	£
Income from Land & Buildings	121,394	69,718
Income from listed investments	5,648	7,399
Income from other investments	596	230
Dividend from subsidiary	0	0
	127,638	77,347
Gains on the realisation of investments	75,000	0
Less accumulated unrealised gains from prior years	0	0
Profit on disposed investments	75,000	0
Unrealised gain / (loss) on retained investments	(211,163)	620,337
Total investment gains / (losses)	(136,163)	620,337
Total investment income per financial statements	(8,525)	697,684
Less investment management expenses	(122,989)	(107,514)
Fair value adjustment arising out of subsidiary performance	0	0
Contribution from investment activities	(131,154)	590,170

The result lies within the range of reasonably foreseeable outcomes for the overall performance of our chosen investments

# A4 – Performance of Other Activities

#### Тах

At 30 September 2020 Cornish Mutual carried no tax provisions. The company is carrying forward some untaxed gains and some unrelieved management expenses. The resulting deferred tax asset has not been recognised.

#### Pension

The company has a defined benefit pension scheme. Details of the accounting for the pension are included within the financial statements. While the valuation of the pension scheme by actuaries has indicated a surplus for accounting purposes, the company has taken the view that there is no recognisable asset recognised in the financial statements. The company continues to fund the pension to meet the potential cost of transferring the liability off the company balance sheet. Because the accounting surplus is not recognised, the cash cost of the pension reduces Members' Funds. Of the total of £90k, £105k is reflected as an administrative expense within the underwriting result and £15k is a re-measurement difference in the statement of comprehensive income.

## FINANCIAL COMMITMENTS

The company has entered into operating lease agreements as lessee and lessor and these are quantified below; commitments which are not recognised in the balance sheet are shown along with disclosure of amounts recognised in the current year. This note is reproduced from the annual report and financial statements.

	2020	2019
	£	£
Operating lease commitments as lessee		
Expiry date		
Within one year	154,656	186,097
- between one and five years	10,653	164,223
- after five years	20,000	40,000
	185,309	390,320

The cost recognised in profit and loss in respect of operating lease commitments in the current year was £218,279 (2019 - £207,738).

# B. System of governance

# B1 – General Information on the system of governance

As a mutual insurance company, Cornish Mutual is owned by its customers who are all Members of the company. Members are all entitled and encouraged to participate in the stewardship of the company and to influence its culture and direction through voting and participation in its annual general meetings, by becoming qualified to be members of its Board, or by providing feedback to management on any aspect of their current and future insurance protection and service needs.

The governance objectives of the Board of Cornish Mutual are set out publicly in its Board Charter (www.cornishmutual.co.uk).

The company operates with three Board committees: Risk and Audit, Investment and Capital Management and Remuneration and Nominations.

Board directors take individual and collective responsibility for determining the Company's objectives and strategy and for ensuring that the Company is managed and directed in such a way as to determine good outcomes for Members as a whole. Directors, where appropriate, are controlled function holders under the Senior Management and Certification Regime (SM&CR).

The Board is responsible for corporate governance; stewardship of Members' Funds; and for the reputation of the Company. The Board's ORSA Policy sets out the role and responsibilities of the Board, its committees, the executive, management and employees in respect of the ORSA process.

Appointment of Directors is initially handled by a Remuneration and Nominations committee. A short list of suitable candidates is derived and from this list candidates for interview are selected by the committee. Interviews take place with the committee using a common format. Successful candidates are recommended for co-option to the Board: Directors co-opted by the Board face election by the Membership at the next AGM.

Most non-executive directors serve 3 terms of 3 years each, but there is also value through continuity in some directors serving for longer than 9 years, subject to recommendation by the Board and annual approval by Members at the AGM in accordance with good governance.

The composition of the Board and Board succession are managed to maintain the range of skills and experience needed to direct and govern the affairs of the company and to support and constructively challenge management. In addition to the qualities of intelligence, integrity and independent judgement, particular attributes and experience are sought at different times to maintain the right balance: directors are chosen as being fit and proper, with the requisite experience, skills and diversity to influence positively the development of the Company in the interests of Members and other stakeholders.

The Board sets a number of Company Policies, some of which are designed to recognise and control financial risk; others to control conduct risk and to promote a culture of prudent management and customer focused service. In some instances, such as the Company's *Underwriting and Pricing Policy*, both prudential and conduct issues are defined.

The Board has agreed policies in twenty four areas. Those deemed critical are reviewed annually with all others reviewed at a minimum of every three years. These are supported by Operational policies which in turn are augmented by processes and procedures for delivery of agreed outcomes.

For the SM&CR functions of risk management, internal audit and the actuarial function, the company adopts an approach which reflects the nature, scale and complexity of the business and delivers the desired outcomes:

Ultimate executive responsibility for Risk Management has rested with the Insurance Director during the year, who also performs the role of Chief Risk Officer<sup>1</sup>. The Board view this as both proportionate and appropriate.

In respect of Internal Audit the responsibility, from a regulatory perspective rests with the Governance Leader. This SM&CR function reports directly to the chair of the Risk and Audit Committee and completes a programme of work which has been agreed with the Committee. This role oversees work which is done internally taking a risk based approach. This is enhanced by work done by external agencies, usually relevant professionals. The end result is an objective and independent approach.

As noted in our 2019 Solvency and Financial Condition Report, during the 2019 financial year we received notice of the retirement of the Managing Director. This necessitated a change to control functions which we addressed through succession planning. The changes gave us the opportunity to increase separation of function and develop further strength and depth within management.

<sup>&</sup>lt;sup>1</sup> Chief Risk Officer is an internal designation. It is not held as an official SMF function via the SM&CR.

The key changes are summarised in the table below.

Role	YE 2019	YE2020	Comment
SMF1 CEO/ Managing Director	Alan Goddard	Peter Beaumont	Peter Beaumont was acting Managing Director from October 2019 until December 2019 when he became Managing Director.
SMF 2 CFO/ Finance Director	Peter Beaumont	Clare Green	Finance Director appointed in April 2020.
SMF 3 Executive Director	Alan Goddard Peter Beaumont Paul Mahon	Peter Beaumont Paul Mahon Clare Green	
SMF 20 Chief Actuarial Function	Peter Beaumont	Peter Beaumont	Retained by the Managing Director. Increased separation between Actuarial function and Finance Function.
SMF 23 Chief Underwriting Function	Alan Goddard	Paul Mahon (Insurance Director)	Responsibility for Risk Management moved to the Insurance Director.

The Board have been comfortable with the sufficiency of checks to manage conflicts of interest and this change has improved separation of finance functions. An independent actuarial review of claims reserves, previously as a stand-alone exercise and now as part of statutory audit is conducted by qualified providers and is subject to oversight by the Risk and Audit Committee.

The remuneration policy is based on ensuring the business attracts and retains staff who can deliver the service the Members desire. As part of this Cornish Mutual does not think paying bonuses to Executives is appropriate and consequently they form no part of Executives' remuneration. Executive pay is dependent on individual performance and the performance of the Company as a whole.

# B2 – Fit and proper requirements

Directors are appointed under the "fit and proper" process adopted by the Company and in addition Senior Management Function holders are preapproved by the PRA/FCA.

The process within Cornish Mutual which is used to determine, honesty, integrity, reputation, competence/capability and financial soundness, involves a personal declaration, credit checks, criminal record checks as well as the assessment as to whether individuals have the knowledge, skills and experience to undertake a particular role. This is reflected in the Scope of Responsibilities.

"Fit and proper" is reviewed annually and there is a continuing obligation to advise the Chairman if, at any stage, individuals cannot fulfil these requirements.

# B3 – Risk management system including the ORSA

The Company identifies and manages risk within a clearly defined framework. The framework comprises our Board Risk Management Policy, Risk Appetite Statement, Risk Appetite, Tolerance and Control Register, and is underpinned by a Three Lines of Defence monitoring mechanism. The framework informs the major risk elements of the Company's Own Risk and Solvency Assessment (ORSA).

This framework begins with the Board who have ultimate responsibility for identifying and managing the risks which the business faces as set out in the Risk Policy, and the appetite to risk the Company exhibits in achieving its business goals. The framework is directly overseen by the Risk and Audit Committee, an advisory Committee to the Board, who have effective ownership of the Company's Risk Appetite, Tolerance and Control Register. On an operational basis risk is managed by the Management Risk Committee, which met quarterly during Financial Year 2020 and is chaired by the Insurance Director, with each of the identified risks being owned by an individual member of the Executive and Leadership Team.

The Company's ORSA process pulls together the work which is done on risk within the business and ensures that appropriate monitoring takes place, that appropriate reviews are conducted in line with the regulatory guidelines and the appropriate amendments made to any necessary documentation. The ORSA is reviewed and approved by the Board on an annual basis.

Cornish Mutual has adopted the Standard formula as the basis for calculating its solvency capital requirement. The Board has a policy which determines the level of surplus capital it holds in addition to the SCR, currently determined at 150% of MCR.

# B4 – Internal control system

The company's Internal Control Framework is described in the Board policy on Internal Audit and Internal Control. Key elements include the following:

- Shared values bind the organisation together, provide the context in which the company conducts its business and serve as touchstones. This shared culture is the foundation of all the other controls.
- Training and development of the Board and staff is also an important control. All joiners undertake a common induction programme which emphasises culture, values and the mutual aspects of the business. Cornish Mutual has Chartered Insurer status and there is a focus on achieving CII qualifications.
- Performance appraisal is based on behaviours.
- Technical controls: a well-established Validation and Support Programme drives improvements in standards and member outcomes; a Pricing Committee is charged with reviewing all products for pricing appropriateness on an annual basis and individual authority levels are set for both claims handling and underwriting acceptance.
- Treating Customers Fairly (TCF) is embedded and supported by management information discussed during a quarterly meeting which ensures the agreed outcomes are being delivered.
- A Management Risk Committee, which meets quarterly ensures all identified risks are closely monitored, reviewed and remedial action taken where appropriate.

This overall framework can be envisaged as layered, with relevant outputs being produced as evidence of the control which is being exercised. There are three layers:

Operational Governance Executive governance Board Governance

Within this approach a traditional "three lines of defence" is adopted:

- Internal controls are firmly established in work practices, for example, in the authorisation of expenditure and the acceptance of risk.
- Monitoring takes place at Line Manager level to ensure that correct procedures are adopted and desired outcomes achieved. Such activities range from file reviews, quality monitoring of phone calls and accompanied visits.
- The obtaining of independent assurance that what is desired is being achieved. This is overseen by the internal audit controlled function, which reports independently into the Chair of the Risk and Audit Committee. This function ensures that the organisation's Validation and Support Team

focusses on any particular areas of concern, ensures that a system of peer reviews take place which utilise the knowledge and experience in the business and ensures that external reviews have the appropriate focus and are conducted within agreed timescales. Specific internal audits of key functions {e.g. claims} are sanctioned by the Risk and Audit Committee on a both a scheduled and ad hoc basis using external specialist auditors in these areas.

Compliance is the responsibility of all within the business. We have a Compliance Leader who chairs a Legal and Regulatory Committee- which encompasses other parts of the business- and ensures all relevant legislation and regulation is incorporated into the business and adhered to, fostering our embedded approach. A program of validation and internal audit monitors performance with any changes being introduced as required.

# B5 – Internal audit function

The Board exercises the Internal Audit control via the Risk and Audit Committee (RAC). Regulatory responsibility rests with the Governance Leader who holds the SMF 5 function. This function holder reports directly to the RAC chairman. This approach gives the necessary independence and objectivity.

There is a rolling programme of internal audit activity in place which includes peer reviews, independent evaluation of compliance with company polices and technical reviews of underwriting and claims functions by external specialists. This process is underpinned by the involvement of an external provider of internal audit services, PKF Littlejohn. This enhances the objectivity and independence of the work which is undertaken.

# B6 – Actuarial Function

The Actuarial Function Holder during the year was the Managing Director. While not a qualified actuary, the Board considers this individual has the capability of discharging the responsibility in line with regulations. Additional permanent members of the Actuarial Function include the Finance Director and Business Analyst. The Actuarial Function is now separate from the Finance Function.

The Actuarial Function deals with uncertainty and risk. It has a key role to play in identifying, analysing and quantifying levels of uncertainty and in assessing Company strategies for managing and mitigating risk. It is recognised that the wide use of judgement and estimation in quantifying uncertaint insurance liabilities introduces the potential for bias.

As a vital control function, the key requirement is that the function is effective in delivering robust application of appropriate techniques within the control areas, minimising bias and being conscious of the limitations and sensitivity to the assumptions it uses.

Where senior staff carry a broader responsibility they should operate with a wider perspective. Accordingly, while the company does not have an actuary who has no operational role, equally there are no directors with narrow responsibilities for whom increasing risk or introducing bias might be actively if inadvertently increased. For example the executive team do not receive performance bonuses.

In Cornish Mutual, full separation of the function cannot be achieved cost effectively. What cannot be sacrificed are the desired features of an effective function.

- $\circ$  Objectivity
- Challenge to others
- o Challenge to itself

The approach to the structure of the Actuarial Function within Cornish Mutual has been considered by the Board to be appropriate in achieving the full intended aims of the function. It is proportional in constitution but complete in scope.

# B7 – Outsourcing

Cornish Mutual ensure that decisions regarding customer outcomes, where Cornish Mutual are the contracting party, for example whether a claim should be paid and how much, are always retained within the business. There is no appetite to outsource any of this core activity to third parties, Cornish Mutual take the view that such outcomes are critical to the delivery of its business objectives. Hence there is no outsourcing of any critical or important operational functions and activities.

Cornish Mutual makes use of an outsourcing arrangement in respect of the internal audit function to provide independent, expert input to this activity. The relevant Senior Insurance Management Function (SMF5) is held by a Cornish Mutual employee, the Head of Internal Audit.

# C. Risk profile

Risks are quantified through the application of the standard formula. The overall risk, quantified as the SCR, is broken down across the relevant risks below.

SCR Summary				
Description	Sep-20			
Insurance Risk	£M			
Premium & Reserve Risk	5.4			
Catastrophe Risk	2.6			
Lapse and Expense Risk	1.1			
Diversification	-2.5			
Total Insurance Risk	6.6			
Market Risk	£M			
Interest Rate Risk	0.7			
Equity Risk	4.2			
Property Stress	0.6			
Currency Risk	1.5			
Credit Risk	3.8			
Diversification	-2.3			
Total Market Risk	8.5			
Counterparty Risk	£M			
Reinsurance and Long Term Deposits	0.6			
Credit exposure within collective investments	0.2			
Pension	0.0			
Total Counterparty Risk	0.8			
Total Before Diversification	15.9			
Overall Diversification Risk (SII)	-3.6			
Total After Diversification	12.3			
Operational Risk	0.8			
Loss Absorbing Capacity of TPs & Deferred Tax	0.0			
Solvency Capital Requirement	13.0			

# C1 – Underwriting risk

Underwriting risk is the risk of making losses on the activity of insurance either in assessing the risks it provides policies for or in quantifying claims that occur.

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is uncertain and therefore unpredictable.

The principal underwriting risk faced by the Company is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims are greater than estimated. Insurance events are random, and the actual number and amount of claims and benefits will vary year to year from the level established using estimation techniques.

A number of measures are in place to ensure this risk is managed prudently and conservatively; these include meetings of our Large Loss Committee, the Management Risk Committee, the Sales and Underwriting Referral Forum, the Pricing and Underwriting Committee, as well as the fortnightly Business meeting. Attendees of the business meeting also receive relevant management information in relation to the insurance side of the business.

The Company has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome. The Company has also ensured that sufficient reinsurance arrangements are in place and has an active claims handling team.

As a niche insurer, the Company holds insurance risks entirely within the four counties of the South West being Cornwall, Devon, Somerset and Dorset. This creates a regional concentration of risk in relation to weather events.

The company concentrates on rural risks and this avoidance of urban settings limits concentration risk for certain event types; the majority of property damage exposure is commercial farm business or connected in some way to a farm. The company also maintains limits at an individual risk level to reduce exposure to individual events at the gross level.

Risk is quantified through the risk of catastrophe, uncertainty of claims value (premium and reserve risk) and the risk of policies lapsing.

The material lines of business against which these risks are quantified are motor liability, motor damage, property and non-motor liability (public and employers).

In addition to the rural nature of the business and the individual risk limits, the chief mitigation for underwriting risk is reinsurance and the company utilises it as described in section A2 above.

From 1 October 2019 new reinsurance arrangements were entered into for risks incepting on or after that date. The core of the new arrangements is a stop loss contract which responds when the loss ratio exceeds 70% on an overall basis, howsoever that is caused. The stop loss responds to a loss ratio of up to 120%, combined with the excess of loss reinsurance we have in place. The stop loss benefits from excess of loss protection in respect of

catastrophe, property, motor and liability events. While the overall programme increases the retention of losses on rare, high value events, there is a broader set of scenarios that the programme responds to. Over time, the capital is better protected and the insurance returns improved at a lower cost as a result of these arrangements. All reinsurance elements are placed with a panel of reinsurers.

The principle effect of stop loss reinsurance is to reduce premium and reserve risk to £6.6m from an expected £7.4m without reinsurance under the standard formula before the application of diversification. The change in reinsurance from quota share to stop has led to an increase in premium and reserve risk. This is because the mechanics of the standard formula mean that we have been unable to identify a way to fully reflect the benefits of our stop loss reinsurance. Our alternative Economic Capital Assessment suggests and insurance risk of approximately £3.6m, which reduces our overall capital requirement by approximately £2m after diversification.

The principle effect of excess of loss insurance is a significant reduction of the gross, undiversified SCR for catastrophe from £27.5m to £2.6m.

## C2 – Market risk

The market risk Cornish Mutual faces is that an adverse movement in the value of assets, such as interest rates or equity prices, is not matched by a correspondent movement in the value of liabilities.

Market risk under the standard formula represents the largest component of Cornish Mutual's SCR at £8.5m in the table above. The capitalisation of the company allows for this level of risk to be carried comfortably.

Our investment policy ensures that we have a suitable balance of assets. Testing of the impact of particular events on these assets, such as failure of investments and equity downturns, is a critical part of our Solvency II work, in particular the calculation of the SCR. Cornish Mutual makes wide use of collective investment funds. These collective funds are not operated under a mandate specific to Cornish Mutual. The funds have investment objectives and typically broad ranges for allocation within different asset classes. Accordingly the contribution of market risk to the SCR can be quite volatile. The SCR is monitored on a quarterly basis. Quarterly monitoring does not allow for timely adjustment and maintaining the SCR is required at all times. Accordingly, sensitivity analysis has been carried out to ensure the capital of the company can bear the capital charge which would arise if the funds trade at the upper end of their limits for the asset classes which attract the highest level of capital charge, most notably equities.

The change of reinsurance arrangements from 1 October 2019 reduced the reinsurer share of technical provisions, making more assets available for investment. Our investment policy and appetite was reviewed during the year and it was decided we have the right investment options available to us in the Insight range of funds. The ICMC approved an operationally expedient programme for the phased investment of funds arising from the reinsurance changes that seeks to avoid unintended market timing and unnecessary transaction costs.

# C3 – Counterparty risk

Counterparty risk arises from the risk of loss if another party fails to perform its obligations or fails to perform in a timely or appropriate fashion.

Given the reliance on reinsurance partners, counterparty risk is potentially significant for the Company. As well as our reinsurers, we also have exposure from banks, contractors, our investments and our Members.

As quantified in D1 below, Cornish Mutual has built up a reinsurance recoverable balance, primarily with quota share partners, which represents a concentration of a relatively small number of counterparties. Given the credit quality of those counterparties the SCR is relatively modest however the company recognises the potential for this risk and has significant mitigation in place to deal with counterparty risk and the related operational risk identified in C5 below. Additionally the 1 in 200 catastrophe risk faced by the company gives rise to a potential reinsurance recoverable of £27.5m as identified in C1 above under the standard formula calculation. The crystallisation of this additional recoverable amount is included within the calculation of the counterparty SCR.

There are significant controls in place to ensure that the risk is minimised:

- Under the new stop loss reinsurance arrangements, we have seen a reduction in the amounts recoverable from our quota share reinsurer. The stop loss and excess of loss covers are placed with a panel of reinsurers, reducing concentration risk.
- The excess of loss treaties which could give rise to a significant recovery are placed with a panel of reinsurers to avoid excessive concentration.

# C4 – Liquidity risk

The liquidity risk is the possibility that the business may be unable to meet its obligations as they fall due as a consequence of having insufficient accessible funds. We pursue an investment policy that means we have sufficient liquid assets to ensure the liquidity is not a significant risk for Cornish Mutual.

# C5 – Operational risk

Operational risk relates to the risk of loss resulting from inadequate or failing internal processes, people and systems or from external events, for example, a disruption to the business by natural catastrophe.

The range of operational risks, identified by the Board is captured in a risk register. The risk register is actively managed through a quarterly management risk committee (MRC) which monitors, quantifies and assigns actions on a quarterly basis. The activities of the MRC are supported through the operational organisation of the company and the MRC is subject to oversight by the Risk and Audit Committee and the Board, both of which receive the minutes of MRC meetings.

In particular, given the reliance on reinsurance, any failure in the arrangement, placement or conduct of reinsurance activities in line with our contracts could have a material impact on the company.

Given their potential impact, particular focus is placed on such operational reinsurance risks by the Board with a variety of mechanisms in place to both mitigate their effect should they arise, and to prevent them arising in the first place. Multiple layers of review take place within the reinsurance process, primary wordings are reviewed in line with the reinsurance contracts and extensive training around acceptance criteria and limits is provided. In relation to claims there are further mitigating activities such as audit activity and the inclusion of reinsurers within the large loss committee to aid awareness of potential recoveries and scenarios under which specific notification is required.

All identified operational risks have a documented approach to the monitoring, control and mitigation of the risk according to the nature, scale and complexity of the risk.

Operational risk is quantified under the standard formula at £0.8m and the company has determined, through an examination of the operational risks it faces, that the operational SCR sufficiently captures a wide range of potential, independently operating risks on a probability weighted basis.

Additional information about our risk profile is available in Note 5 of the Annual Report and Accounts.

# D. Valuation for solvency purposes

### D1 – Assets

We set out below the basis for our Solvency II asset valuation for each material class of assets. Assets are measured on a market value basis at the balance sheet date of 30 September 2020. Except where stated, the valuations of other assets is in line with those disclosed in Note 3 of the annual report available on the Cornish Mutual website.

Assets	Solvency II	Statutory GAAP
		Accounts
	£	£
Intangible assets	0	58,045
Property, plant & equipment held for own use	2,570,966	2,570,966
Collective Investment Undertakings	34,967,440	34,967,440
Reinsurance recoverable	11,372,185	13,733,427
Insurance and intermediaries receivables	0	5,738,325
Reinsurance receivables	959,780	1,239,987
Cash and cash equivalents	1,500,994	1,500,994
Receivables (trade, not insurance)	0	0
Any other assets, not elsewhere shown	1,287,024	1,313,475
Total Assets	52,658,388	61,122,659

#### Property

Freehold property is valued for Solvency II purposes on the same basis as the annual Financial Statements, which follow UK GAAP. Full valuations are made by an independent, professionally qualified valuer every three years. A valuation took place on 30 September 2020.

Plant and equipment is held at historical cost less depreciation which has been judged to be equivalent to fair value. The difference in Any Other Assets relates to balances that have been moved to Technical Provisions under Solvency II.

#### Investments

Our investments are valued on a Solvency II basis. Fair value is based on quoted bid prices on 30 September 2020.

As at 30 September 2020 the total value of investment assets was £37.17 million, analysed as follows:

	£m
Collective investments funds	34.97
Freehold property partially occupied	2.20
Total investments	37.17

During the financial year over 40% of the portfolio was invested in the Insight Broad Opportunities Fund. The fund is a multi-asset fund with a wide-ranging mix of investment classes and assets. This fund aims to deliver positive returns over the medium term while minimising losses. The manager has freedom to make significant asset allocation decisions. The Fund targets a return based on a percentage in excess of LIBID (a technical measure for the return expected from cash holdings), and is measured against its own absolute return targets as opposed to a benchmark.

In addition to the Insight Broad Opportunities fund we invest in the Insight managed BNY Mellon Absolute Return Bond Fund. This fund seeks to provide a positive absolute return in all market conditions, over a rolling 12-month period, by investing primarily in debt and debt-related securities and instruments located worldwide and in financial derivative instruments relating to such securities and instruments. The Fund targets a return based on a percentage in excess of 3 Months EURIBOR (a further technical measure for the return expected on cash holdings).

All of our holdings of long-term investment funds have a focus on capital preservation and the management of risk. The Committee recognises and has actively sought to reduce the overall level of risk and volatility our investment portfolio is exposed to. While this is expected to reduce the return profile of the portfolio moving forwards we consider this to be appropriate given the importance of preserving Member's Funds while growing these in real terms.

As part of maintaining liquidity we hold specific liquidity funds within our collective investment funds. The Company maintains sufficient cash balances to meet short-term liabilities.

#### **Reinsurance recoverable (Reinsurers' share of technical provisions)**

Under the Solvency II balance sheet the reinsurers' share of technical provisions are valued as part of net technical provisions. This has been calculated as the reinsurers' share of the unearned premium provision multiplied by the expected claim rate for each Solvency II line of business.

#### Insurance and intermediaries receivables

Under GAAP these figures relate primarily to the amount owed to us by Members through direct debits. However, under Solvency II, these amounts are included as part of premium provisions within Technical Provisions and therefore do not feature within Solvency II assets. This represents one of the most significant differences between the GAAP and Solvency II technical provisions.

#### **Reinsurance receivables**

Reinsurance receivables primarily relate to the amount owed to us from our reinsurers arising from claims payments made or profit share due. The difference between the Solvency II amount and GAAP figure relates to an unexpired minimum reinsurance commitment from one reinsurer. However, it is excluded from the Solvency II figures because it has no future cash flow.

#### **Trade receivables**

Trade receivables is made up of outstanding invoices in respect of rental income due from tenants.

#### **Other Assets**

Remaining assets not covered above represent prepayments. Included within prepayments in the statutory balance sheet is an amount for reinsurance prepayments which is not recognised in the Solvency II balance sheet.

#### D2 – Technical provisions

#### **Components of Technical Provisions**

Technical provisions represent the current cost of insurance liabilities at the balance sheet date. They are calculated on a discounted cash flow basis and include the following high level components to be calculated separately:

- Best estimate of claims provisions being claims incurred at the balance sheet date
- Best estimate of premium provision being claims expected to be incurred after the balance sheet date on contracts incepted prior to that date.
- Risk Margin representing the amount a third party would require in addition to the best estimates to assume the liability, calculated on a cost of capital basis.

	Technical Provisions		
Description	Per Solvency II Per GAA		
	£	£	
Technical Provisions	25,047,866	35,541,044	
Risk Margin	824,638		
Total Technical Provisions	25,872,503 35,541,04		

We set out in the table below a summary of the Solvency II valuation of technical provisions split between best estimate and risk margin in the table below by Solvency II line of business.

#### S.17.01.01 Non-Life Technical Provisions

	Direct business and accepted proportional reinsurance					
	Motor vehicle liability insurance	Other motor insurance	Fire and other damage to property insurance	General liability insurance	Miscellaneous financial loss	Total Non-Life obligation
	C0050	C0060	C0080	C0090	C0130	C0180
Technical provisions calculated as a sum of BE and RM						
Best estimate						
Premium provisions						
R0060 Gross - Total	761,136.09	1,214,301.72	964,711.43	646,292.11	17,409.11	3,603,850.46
R0140 Total recoverable from reinsurance	222,753.89	-400,844.86	-76,984.56	244,668.21	-221.03	-10,628.35
R0150 Net Best Estimate of Premium Provisions	538,382.20	1,615,146.58	1,041,695.99	401,623.90	17,630.14	3,614,478.81
Claims provisions						
R0160 Gross - Total	1,926,308.43	5,778,925.28	5,619,776.25	8,101,088.58	17,916.62	21,444,015.16
R0240 Total recoverable from reinsurance	545,461.19	1,636,383.56				11,382,813.55
R0250 Net Best Estimate of Claims Provisions	1,380,847.24	4,142,541.72			17,916.62	10,061,201.61
	, , -	, ,-	_, _ ,	, ,	/	-,,
R0260 Total best estimate - gross	2,687,444.52	6,993,227.00	6,584,487.68	8,747,380.69	35,325.73	25,047,865.62
R0270 Total best estimate - net	1,919,229.44	5,757,688.30	4,338,952.39	1,624,263.53	35,546.76	13,675,680.42
R0280 Risk margin	130,070.07	209,700.07	318,400.95	162,556.42	3,910.35	824,637.86
R0320 Technical provisions - total	2,817,514.59	7,202,927.07	6,902,888.63	8,909,937.11	39,236.08	25,872,503.48
R0330 Recoverable from reinsurance - total	768,215.08	1,235,538.70	2,245,535.29	7,123,117.16	-221.03	11,372,185.20
R0340 Technical provisions minus recoverables from reinsurance - total	2,049,299.51	5,967,388.37	4,657,353.34	1,786,819.95	39,457.11	14,500,318.28

#### Gross claims cash flows and reinsurance recoveries

Our best estimate calculations have been completed on a deterministic basis in line with the Directive. No transitional measure has been used in the calculation of technical provisions.

#### 1. Claims provision

The current claims provisions have been developed over time to separate out best estimate and prudent elements. The claims provisions on a GAAP basis have been used as a starting point for the expected nominal value of the Solvency II future cash flow. We have excluded elements within our GAAP provisions which we consider to represent prudence. We have also only included expenses which relate to the cost of handling existing business.

Projected cash flows are estimated by applying payment patterns to the estimates of gross claims and recoveries. These payment patterns have been calculated based on historic trends for each Solvency II line of business. However, given the relatively short tail nature of our book, the impact of discounting on our technical provisions is limited.

#### 2. Premium provision

Premium provision replaces UK GAAP unearned premium reserve (UEPR). Premium provisions are split between a future claims element and a future expenses element. In addition, all of CM premium, which is uncollected due to instalment patterns is treated as premium provision. The rationale is that all instalment patterns are designed so that Members are effectively in credit with respect to insurance exposure. To determine the nominal amount of future claims we take the amount of UEPR for each segment within the GAAP accounts and multiply it by the planned loss ratio for the current year. The loss ratios used are in line with Solvency II guidance. We have included an amount for expenses which represents our estimate of the cost of handling the remaining element of this business.

#### Discounting

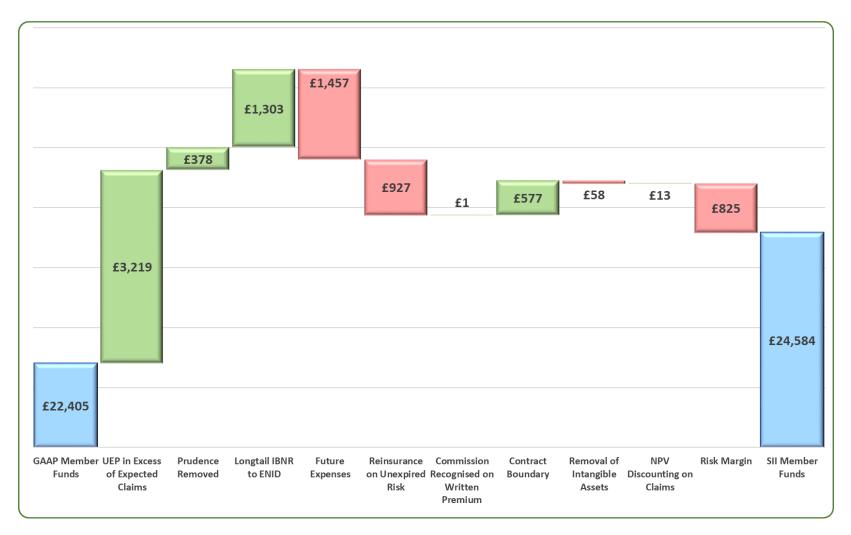
Claims, premium and expense cash flows have been discounted using the EIOPA yield curve.

#### **Risk Margin**

To calculate the risk margin we have estimated the SCR using the Standard Formula. We have then projected future SCRs using different runoff patterns for different elements of the SCR. We have discounted and summed the projected SCRs and multiplied this by the cost of capital.

## Solvency II Adjustments Impact on Members' Funds

We set out in the graph below a reconciliation between GAAP Members' Funds and Solvency II Members' Funds all of which are derived from movements in Technical Provisions which are in line with expectations.



#### **UEP in Excess of Expected Claims**

In the statutory financial statements, unearned premium (UEP) is deferred to the extent that it relates to unexpired term of each policy. Under Solvency II, all premium is recognised and the future expected value of claims is provided for. This adjustment represents the difference between the two approaches.

#### **Contract Boundary**

Under Solvency II the recognition of insurance contracts is extended to include policies on which terms have been agreed even if the renewal date lies in the future. This is the estimate of the effect on technical provisions of including these contracts.

#### Prudence removed and long tail IBNR to ENID adjustment

Under UK GAAP the inclusion of prudence is permitted within the technical provisions whereas within the Solvency II balance sheet, provisions are made on the probability weighted best estimate of future cash flows. These two adjustments take account of this different policy. ENID is Events Not In Data and is an estimate of claims which might occur that lie outside of the provisions which have been estimated using existing historical data. We have used the cost of reinsurance as a reference point for ENIDs. Our logic is that material tail events which would change technical provisions are likely to arise in liability classes which are covered by reinsurance. While not in our data, these events are likely to be in reinsurer data or priced in. Accordingly the starting point for our ENIDs is an interpolation from the amount paid to reinsurers for excess of loss cover in relation to liability classes.

#### **Future Expenses**

This is an accrual of the expected cost of expenses required to discharge the provisions within technical provisions.

#### NPV Discount (Net Present Value)

The technical provisions are allocated over future periods in which the cash flows are expected to occur. The cash flows in future periods are discounted at a prescribed rate to reflect the 'time value of money'. This is the effect of that discount.

#### **Risk Margin**

The technical provisions are an estimate of what the company would have to pay a third party to assume the insurance liabilities. A third party would need to hold capital to meet regulatory conditions if they assumed these liabilities. The risk margin is the extra amount the third party would require to accept the liabilities and represents a 6% annual cost of capital on the reducing balance of regulatory capital required.

#### **Commission Recognised on Written Premium**

Under Solvency II, all profit on existing contracts is recognised in the period. In the annual statements the commission relating to unearned premium (UEP) is also deferred. In line with the adjustment to premium, the related commission is also recognised in the Solvency II net assets.

#### Data adjustments and recommendations

Overall we consider that the technical provisions are prepared on a suitable basis, in line with the approach laid down in the legislation and sources of interpretation we have referred to. It is expected that our approach will continue to develop and be refined in response to external audit, ongoing commentary and guidance by the regulator and our own ongoing continuous improvement reviews.

In the face of uncertainty we have taken a cautious approach. Where we believe our best estimate lies in a range of values we are biased towards higher values at this stage through our choice of estimates or parameters within calculations.

Control over our sources of data and the processing of that data are good. The link between our GAAP reserves and our Solvency II provisions is straightforward, well understood by those undertaking the work and enables reliance to be placed on underlying accounting controls as well as those specific to the technical provision exercise. There are some opportunities to refine our approach. There will always be a trade-off between model precision and error rate. Where simplified approaches are warranted, proportional and will not lead to a material error, we have adopted such approaches.

#### **Sensitivity Analysis**

The following table lays out the key components of the TPs. For each component there is a sensitivity column which gives an idea of the degree of confidence in each number. There are three key sources of sensitivity: uncertainty, volatility and model inaccuracy. The sensitivities quoted are against the intended calculated value of TPs prescribed in the directive. It is not a view on the result as a measure of the fair value of the liabilities. For example the risk margin methodology is prescribed as a cost of capital calculation at the rate of 6%. The sensitivity below is a reflection of confidence in the calculation of this item rather than its appropriateness as a method.

Uncertainty arises in incurred claims where the final outcome is not known.

Volatility arises in future claims cost expectations, particularly large claims. The impact of quota share is to reduce the net exposure and the nominal amount of sensitivity of the calculated technical provisions. The exception to this is on large motor claims where CM retains 80%.

Model inaccuracy arises in incorrect assumptions or calculations. The sensitivity captured here is the difference to the intended model rather than overall model inaccuracy. The main source of model inaccuracy is the estimate of the allocated expense nominal cash amount. ENIDs also represent a challenge in arriving at a well-supported number.

Element of Technical Provisions	Balance (£M)	Sensitivity Estimate	Sensitivity (£M)	Source of Sensitivity	Notes
Net Claims Provisions - Attritional	3.0	5%	0.15	Accuracy of savings model. High volume, low value claims are subject to accurate statistical analysis and capable of achieving accurate results.	Analysis of run-off of aggregate small claims cost. High confidence in figure.
Net Claims Provisions - Large	5.8	15%	0.87	Accuracy subject to expert judgement.	High volatility in large claims run-off but small net figure. Original best estimate error lies in case estimate.
Claims Expenses	0.3	3%	0.01		Cost of settling outstanding 1,500 claims.
Premium Provisions	7.6	8%	0.57	Underlying volatility in each class of business.	Uncertainty higher as not yet incurred. Looked at loss ratio volatility over time for portfolio.
Contract Boundary	2.1	3%	0.06	Estimated premiums.	
Expenses - Premium	1.9	15%	0.28	Uncertainty over the method of calculation.	Lack of prescribed methods in directive.
Reinsurer Payments	0.744	3%	0.02	This is the future cost of unexpired risk based on the existing contracts, so known figure.	
Future Premium - Policy Holders	(7.869)	1%	(0.08)	Absolute number.	Potentially could split a small amount (<£0.2M) into Claims Provisions.
ENIDs	0.000	50%	0.00	Huge amount of judgement here. Look to refine and benchmark.	Unknown, but low on a probability weighted basis. Record gross and net.
Effect of Discounting	(0.003)	3%	(0.000)	Uncertainty is driven by cash flow profiles. Short-tail book is relatively insensitive.	Immaterial. Pure estimate of 25%.
Reinsurer Default	0.0	0%	0.00	No allowance made at this stage.	Not material.
Best Estimate	13.7		1.9	Sum of individual sensitivities.	
Risk Margin	0.8	10%	0.08		
TOTAL	14.5		1.1	Diversified uncertainty. (Square root of sum of squares of individual sensitivities).	

## D3 – Other liabilities

Set out in the table below are our other liabilities under Solvency II and GAAP. Except where stated, the valuations of liabilities is in line with those disclosed in Note 3 of the Annual Report available on the Cornish Mutual website.

	Liabilities		
Description	Per Solvency II Per GAA		
	£	£	
Reinsurance Payables	1,149,805	1,734,252	
Payables (trade, not insurance)	1,052,470	1,052,470	
Pension benefit obligations	0	0	
Deferred tax liabilities	0	0	
Any other liabilities, not shown elsewhere	0	389,557	
Total Liabilities	2,202,275	3,176,281	

Any other liabilities in the GAAP accounts represents commission income unearned on the unearned proportion of premium ceded to reinsurers. Within the Solvency II balance sheet these amounts are recognised on a written basis and all associated commission has been taken to Members' Funds rather than remain outstanding within liabilities.

## **Deferred tax liabilities**

Deferred tax liabilities are recognised where transactions or events have occurred at the balance sheet date that will result in an obligation to pay tax in the future.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

The deferred tax liability held in the balance sheet at the reporting date is made up as follows:

	2020	2019
	£	£
Unrealised gains on investments	65,868	159,215
C C	11,220	9,254
Fixed asset timing differences	•	
Tax losses carried forward	(77,088)	(168,469)
Net deferred tax liability	0	0
Net provision for liability at start of period	0	0
Deferred tax charge in profit and loss	0	0
Provision for liability at the end of the period	0	0

When realised, the untaxed gains on investments can be offset against the carried forward losses. No specific date has been set for sale of the assets but it is envisaged that these timing differences will expire within the next 3 years.

## Pension benefit obligations

The Cornish Mutual Assurance Company Limited operates a defined benefit pension scheme (the Cornish Mutual Assurance Company Limited Staff Pension Scheme), the assets of which are held in a trustee's bank account and invested with Legal and General. The scheme is closed to future accrual.

The Scheme's liabilities have been calculated by updating the valuation circulations carried out for the initial results of the formal valuation completed as at 31 July 2019 to provide the amounts to be disclosed as at 30 September 2020. The valuation of the scheme used the projected unit credit method and was carried out by Barnett Waddingham LLP who are professionally qualified actuaries. This valuation basis is the same as the Solvency II basis.

The major assumptions used by the actuary at the balance sheet date were:

	2020
Rate of increase in pensions in payment	3.30%
Discount rate	1.55%
Inflation assumption	3.30%

The amounts recognised in the statement of financial position were are as follows:

	2020
	£000's
Fair value of assets	11,430
Present value of funded obligations basic calculation	(9,665)
Surplus /(Deficit) in scheme	1,765
Restriction to surplus	(1,765)
Net Pension (Deficit)	nil

## The composition of the fair value of the plan assets can be summarised as follows:

	2020	
Multi-asset Funds	34%	
ARB Funds	32%	
Cash	1%	
Liability Driven Investment	33%	

# E. Capital management

## E1 Own Funds

Cornish Mutual's Own Funds are made up 100% of Members' Funds which equal retained profits, which have arisen from past underwriting and investment surpluses. As such all capital is Tier 1 and there are no restrictions on the availability of Cornish Mutual's own funds to support the MCR or SCR.

Cornish Mutual has adopted the Standard formula as the basis for calculating its solvency capital requirement. The Board have a policy which determines the level of surplus capital it holds in addition to the SCR, currently determined at 150% of MCR. The expectation of meeting the SCR and the higher internal capital requirement in future periods is tested annually. If the Solvency Capital Ratio falls below 170%, there is a clear process to be followed by the Investment and Capital Management Committee initially, and then subsequently the Board to identify next steps.

The Company produces a five year plan with a forecast balance sheet for each year.

The balance sheet for each scenario is subject to stress testing as our Regulator would expect, to ensure they would meet regulatory capital requirements at each future period. Additionally we test these future balance sheets against our own internal capital standard.

As a mutual the Company does not set out to make a specific return on capital. Rather it seeks to use its capital for the benefit of Members by delivering a high quality and cost effective service. The Company does not return capital to Members through any specific distribution mechanism. Accordingly, premiums are maintained at a level which allows for sustainable growth and provides a reasonable expectation that Own Funds meet the capital appetite described above, without generating excessive profits over the five year planning period.

## E2 Minimum Capital Requirement and Solvency Capital Requirement

Cornish Mutual uses the standard formula as the basis for calculating capital requirements having reviewed the assumptions underlying the formula and assessed them as appropriate for the firm. We have not adopted any simplified calculations or undertaking specific parameters (USPs). Set out below is a summary of Own Funds, which also includes the appendix reference where a more detailed breakdown can be found.

	2020	Appendix Reference	
Description	Per Solvency II Per GAAP		
	£	£	
Own Funds	24,583,610	22,405,342	S.23.01.b
Minimum Capital Requirement	3,260,115		S.28.01.b
Solvency Capital Requirement	13,040,461		S.25.01.b
Solvency Ratio	189%		

	2019	Appendix	
Description	Per Solvency II Per GAAP		Reference
	£	£	
Own Funds	23,176,167	21,261,667	
Minimum Capital Requirement	3,288,301		
Solvency Capital Requirement	10,408,048		
Solvency Ratio	223%		

Set out below is a summary of our overall MCR Calculation.

## E5 Non-compliance with MCR and SCR

The company has fully complied with the standard formula calculation of MCR and SCR throughout the period. Cornish Mutual uses the standard formula as the basis for calculating capital requirements having reviewed the assumptions underlying the formula and assessed them as appropriate for the firm.

### S.02.01.01

Balance sheet

	[]		
	Solvency II		Solvency II
	value		value
Assets	C0010	Liabilities	C0010
R0010 Goodwill		R0510 Technical provisions - non-life	25,872,503.48
R0020 Deferred acquisition costs		R0520 Technical provisions - non-life (excluding health)	25,872,503.48
R0030 Intangible assets		R0530 TP calculated as a whole	0.00
R0040 Deferred tax assets		R0540 Best Estimate	25,047,865.62
R0050 Pension benefit surplus		R0550 Risk margin	824,637.86
R0060 Property, plant & equipment held for own use	2,570,966.32	R0560 Technical provisions - health (similar to non-life)	0.00
R0070 Investments (other than assets held for index-linked and unit-linked contracts)	34,967,439.09	R0570 TP calculated as a whole	0.00
R0080 Property (other than for own use)	0.00	R0580 Best Estimate	0.00
R0090 Holdings in related undertakings, including participations	0.00	R0590 Risk margin	0.00
R0100 Equities	0.00	R0600 Technical provisions - life (excluding index-linked and unit-linked)	0.00
R0110 Equities - listed		R0610 Technical provisions - health (similar to life)	0.00
R0120 Equities - unlisted		R0620 TP calculated as a whole	
R0130 Bonds	0.00	R0630 Best Estimate	
R0140 Government Bonds	0.00	R0640 Risk margin	0.00
R0150 Corporate Bonds R0160 Structured notes	0.00	R0650 Technical provisions - life (excluding health and index-linked and unit-linked) R0660 TP calculated as a whole	0.00
R0160 Structured notes R0170 Collateralised securities	0.00	R0600 IP calculated as a whole R0670 Best Estimate	
	34,967,439.09		
R0180 Collective Investments Undertakings R0190 Derivatives	34,967,439.09	R0680 <b>Risk margin</b> R0690 Technical provisions - index-linked and unit-linked	0.00
R0200 Deposits other than cash equivalents	0.00	R0700 TP calculated as a whole	0.00
R0210 Other investments	0.00	R0710 Best Estimate	
R0220 Assets held for index-linked and unit-linked contracts	0.00	R0720 Risk margin	
R0230 Loans and mortgages	0.00	R0730 Other technical provisions	
R0240 Loans on policies	0.00	R0740 Contingent liabilities	
R0250 Loans and mortgages to individuals		R0750 Provisions other than technical provisions	
R0260 Other loans and mortgages		R0760 Pension benefit obligations	
R0270 Reinsurance recoverables from:	11,372,185.20	R0770 Deposits from reinsurers	
R0280 Non-life and health similar to non-life	11,372,185.20	R0780 Deferred tax liabilities	
R0290 Non-life excluding health	11,372,185.20	R0790 Derivatives	
R0300 Health similar to non-life	0.00	R0800 Debts owed to credit institutions	
R0310 Life and health similar to life, excluding index-linked and unit-linked	0.00	R0810 Financial liabilities other than debts owed to credit institutions	
R0320 Health similar to life		R0820 Insurance & intermediaries payables	
R0330 Life excluding health and index-linked and unit-linked		R0830 Reinsurance payables	1,149,804.81
R0340 Life index-linked and unit-linked		R0840 Payables (trade, not insurance)	1,052,469.83
R0350 Deposits to cedants	0.00	R0850 Subordinated liabilities	0.00
R0360 Insurance and intermediaries receivables	0.00	R0860 Subordinated liabilities not in BOF	
R0370 Reinsurance receivables	959,779.39	R0870 Subordinated liabilities in BOF	0.00
R0380 Receivables (trade, not insurance)		R0880 Any other liabilities, not elsewhere shown	
R0390 Own shares (held directly)		R0900 <b>Total liabilities</b>	28,074,778.12
R0400 Amounts due in respect of own fund items or initial fund called up but not yet paid in	0.00		
R0410 Cash and cash equivalents	1,500,994.25	R1000 Excess of assets over liabilities	24,583,609.89
R0420 Any other assets, not elsewhere shown R0500 Total assets	1,287,023.76		
KUDUU TOTALASSETS	52,658,388.01		

## S.05.01.01

Premiums, claims and expenses by line of business

Non-life	Line of Business f	Total				
	Motor vehicle liability insurance	Other motor insurance	Fire and other damage to property insurance	General liability insurance	Miscellaneous financial loss	Total
	C0040	C0050	C0070	C0080	C0120	C0200
Premiums written						
R0110 Gross - Direct Business	3,141,729.85	9,425,189.54	8,137,569.82	3,009,011.71	148,300.30	23,861,801.22
R0120 Gross - Proportional reinsurance accepted						0.00
R0130 Gross - Non-proportional reinsurance accepted						0.00
R0140 Reinsurers' share	380,499.73	1,141,499.19	650,014.20	291,639.89	9,285.66	2,472,938.67
R0200 Net	2,761,230.12	8,283,690.35	7,487,555.62	2,717,371.82	139,014.64	21,388,862.55
Premiums earned						
R0210 Gross - Direct Business	3,166,985.96	9,500,957.87	8,069,707.05	2,994,637.47	147,309.68	23,879,598.03
R0220 Gross - Proportional reinsurance accepted						0.00
R0230 Gross - Non-proportional reinsurance accepted						0.00
R0240 Reinsurers' share	974,476.41	2,923,429.23	2,792,552.18	1,046,567.08	6,084.87	7,743,109.77
R0300 Net	2,192,509.55	6,577,528.64	5,277,154.87	1,948,070.39	141,224.81	16,136,488.26
Claims incurred						
R0310 Gross - Direct Business	1,438,073.44	4,314,220.32	4,770,792.73	7,707,800.70	108,723.09	18,339,610.28
R0320 Gross - Proportional reinsurance accepted						0.00
R0330 Gross - Non-proportional reinsurance accepted						0.00
R0340 Reinsurers' share	200,227.78	600,683.33	1,462,274.08	6,577,971.01	32,528.68	8,873,684.88
R0400 Net	1,237,845.66	3,713,536.99	3,308,518.65	1,129,829.69	76,194.41	9,465,925.40

R0550	Expenses incurred	684,073.22	2,052,219.65	1,994,324.74	987,910.33	37,058.96	5,755,586.90
	Administrative expenses						
R0610	Gross - Direct Business	507,242.33	1,521,726.98	1,313,836.66	485,814.56	23,943.56	3,852,564.09
R0620	Gross - Proportional reinsurance accepted						0.00
R0630	Gross - Non-proportional reinsurance accepted						0.00
	Reinsurers' share						0.00
R0700	Net	507,242.33	1,521,726.98	1,313,836.66	485,814.56	23,943.56	3,852,564.09
_	Investment management expenses						
R0710	Gross - Direct Business	16,193.12	48,579.37	41,942.71	15,509.07	764.37	122,988.64
R0720	Gross - Proportional reinsurance accepted						0.00
R0730	Gross - Non-proportional reinsurance accepted						0.00
R0740	Reinsurers' share						0.00
R0800	Net	16,193.12	48,579.37	41,942.71	15,509.07	764.37	122,988.64
	Claims management expenses						
	Gross - Direct Business	42,296.28	126,888.83	156,419.43	308,312.03	3,564.69	637,481.26
	Gross - Proportional reinsurance accepted						0.00
	Gross - Non-proportional reinsurance accepted						0.00
	Reinsurers' share						0.00
R0900	Net	42,296.28	126,888.83	156,419.43	308,312.03	3,564.69	637,481.26
_	Acquisition expenses						
	Gross - Direct Business						0.00
	Gross - Proportional reinsurance accepted						0.00
	Gross - Non-proportional reinsurance accepted						0.00
	Reinsurers' share	194,895.28	584,685.85	329,206.11	121,729.84	5,999.50	1,236,516.58
R1000	Net	-194,895.28	-584,685.85	-329,206.11	-121,729.84	-5,999.50	-1,236,516.58
_	Overhead expenses						
R1010	Gross - Direct Business	313,236.77	939,710.32	811,332.05	300,004.51	14,785.84	2,379,069.49
	Gross - Proportional reinsurance accepted						0.00
	Gross - Non-proportional reinsurance accepted						0.00
	Reinsurers' share						0.00
R1100		313,236.77	939,710.32	811,332.05	300,004.51	14,785.84	2,379,069.49
	Other expenses						
R1300	Total expenses						5,755,586.90

### S.17.01.01 Non-Life Technical Provisions

	Direct business and accepted proportional reinsurance					
	Motor vehicle liability insurance	Other motor insurance	Fire and other damage to property insurance	General liability insurance	Miscellaneous financial loss	Total Non-Life obligation
_	C0050	C0060	C0080	C0090	C0130	C0180
R0010 Technical provisions calculated as a whole	0.00	0.00	0.00	0.00	0.00	0.00
R0020 Direct business						0.00
R0050 Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole						0.00
Premium provisions     R0060   Gross - Total     R0140   Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default     R0150   Net Best Estimate of Premium Provisions	761,136.09 222,753.89 538,382.20	1,214,301.72 -400,844.86 1,615,146.58	964,711.43 -76,984.56 1,041,695.99	646,292.11 244,668.21 401,623.90	17,409.11 -221.03 17,630.14	3,603,850.46 -10,628.35 3,614,478.81
Claims provisions R0160 Gross - Total R0240 Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	1,926,308.43 545,461.19	5,778,925.28 1,636,383.56	5,619,776.25 2,322,519.85	8,101,088.58 6,878,448.95	<b>17,916.62</b> 0.00	21,444,015.16 11,382,813.55
R0250 Net Best Estimate of Claims Provisions	1,380,847.24	4,142,541.72	3,297,256.40	1,222,639.63	17,916.62	10,061,201.61
R0260 <sup>°</sup> Total best estimate - gross R0270 <sup>°</sup> Total best estimate - net	2,687,444.52 1,919,229.44	6,993,227.00 5,757,688.30	6,584,487.68 4,338,952.39	8,747,380.69 1,624,263.53	35,325.73 35,546.76	25,047,865.62 13,675,680.42
R0280 Risk margin	130,070.07	209,700.07	318,400.95	162,556.42	3,910.35	824,637.86
R0320 Technical provisions - total	2,817,514.59	7,202,927.07	6,902,888.63	8,909,937.11	39,236.08	25,872,503.48
R0330 Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	768,215.08	1,235,538.70	2,245,535.29	7,123,117.16	-221.03	11,372,185.20
R0340 <sup>*</sup> Technical provisions minus recoverables from reinsurance/SPV and Finite Re- total	2,049,299.51	5,967,388.37	4,657,353.34	1,786,819.95	39,457.11	14,500,318.28

### S.19.01.21

### Non-Life insurance claims

### **Total Non-life business**

Z0020

Accident year / underwriting year Accident Year

Г	Gross Claims Paid (non-cumulative)														
	(absolute amount)														
			C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0170	C0180
	Year						Developmen	t year						In Current	Sum of years
			0	1	2	3	4	5	6	7	8	9	10 & +	year	(cumulative)
0100	Prior												118,133.06	118,133.06	118,133.06
0160	N-9		6,067,424.44	2,519,186.44	632,102.01	520,365.92	979,755.29	759,994.98	46,878.33	120,921.04	61,586.00	762.00		762.00	11,708,976.45
0170	N-8		6,907,308.94	3,001,870.08	1,018,002.39	690,293.67	2,458,880.17	541,080.51	12,869.19	0.00	-4,000.00			-4,000.00	14,626,304.95
0180	N-7		6,775,244.54	2,899,433.22	501,573.05	566,045.56	460,536.31	122,125.27	66,697.67	0.00				0.00	11,391,655.62
0190	N-6		8,726,015.98	3,775,430.33	459,665.06	263,732.06	281,662.32	63,922.81	21,692.88					21,692.88	13,592,121.44
0200	N-5		5,377,224.80	2,929,591.07	740,604.31	655,366.97	207,902.22	135,554.55						135,554.55	10,046,243.92
0210	N-4		6,183,761.53	3,038,253.99	625,580.99	386,731.31	390,660.47							390,660.47	10,624,988.29
0220	N-3		6,230,272.43	3,134,765.89	679,823.97	371,015.93								371,015.93	10,415,878.22
0230	N-2		8,545,703.18	3,443,903.07	1,173,864.46									1,173,864.46	13,163,470.71
0240	N-1		7,109,179.74	3,126,438.66										3,126,438.66	10,235,618.40
0250	Ν		6,843,521.99		-									6,843,521.99	6,843,521.99
0260													Total	12,177,643.99	112,766,913.04

Gross und	iscounted Best Estin	nate Claims P	rovisions									
lansolute	amounty											C0360
	C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300	Year end
Year					Developmen	it year						(discounted
	0	1	2	3	4	5	6	7	8	9	10 & +	data)
Prior											41,482.60	41,482.6
N-9	375,109.03	225,986.98	162,030.07	1,030,522.85	836,234.52	621,698.49	247,722.84	99,457.51	0.00	0.00		0.0
N-8	347,700.85	165,654.02	3,832,577.89	3,511,695.53	303,753.27	433,298.55	10,611.39	0.00	0.00			0.0
N-7	293,857.89	1,343,225.78	1,264,549.01	1,152,499.30	290,956.90	102,057.35	0.00	0.00				0.0
N-6	5,820,075.74	1,099,296.26	1,430,056.67	572,888.44	198,694.68	122,642.05	17,498.26					27,088.2
N-5	4,035,110.43	1,453,020.08	1,062,137.25	610,509.58	506,306.87	325,462.10						372,651.3
N-4	5,336,170.57	2,022,232.30	1,040,524.10	968,796.72	452,223.07							468,644.3
N-3	5,731,551.79	2,775,725.78	2,157,526.21	1,969,928.97								6,483,228.5
N-2	5,772,067.10	2,465,678.62	8,634,897.20									8,595,554.84
N-1	7,261,877.08	4,548,315.56										4,689,973.1
Ν	5,481,988.21											6,526,400.6
											Total	27,205,023.8

### S.23.01.01

Own Funds

#### Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35

- R0010 Ordinary share capital (gross of own shares)
- R0030 Share premium account related to ordinary share capital
- R0040 Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings R0050 Subordinated mutual member accounts
- R0050 Supordinated mutus
- R0090 Preference shares
- R0110 Share premium account related to preference shares
- R0130 Reconciliation reserve
- R0140 Subordinated liabilities
- R0160 An amount equal to the value of net deferred tax assets
- R0180 Other own fund items approved by the supervisory authority as basic own funds not specified above

Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3	
C0010	C0020	C0030	C0040	C0050	
0.00	0.00		0.00		
0.00	0.00		0.00		
0.00	0.00		0.00		
0.00		0.00	0.00	0.00	
0.00	0.00				
0.00		0.00	0.00	0.00	
0.00		0.00	0.00	0.00	
24,583,609.89	24,583,609.89				
0.00		0.00	0.00	0.00	
0.00				0.00	
0.00	0.00	0.00	0.00	0.00	

#### Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds

R0220<sup>°</sup>Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds

#### Deductions

R0230 Deductions for participations in financial and credit institutions

#### R0290 Total basic own funds after deductions

#### Ancillary own funds

- R0300 Unpaid and uncalled ordinary share capital callable on demand
- R0310 Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual type undertakings, callable on demand
- R0320 Unpaid and uncalled preference shares callable on demand
- R0330 A legally binding commitment to subscribe and pay for subordinated liabilities on demand
- R0340<sup>°</sup> Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC
- R0350 Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC
- R0360 Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC
- R0370 Supplementary members calls other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC
- R0390 Other ancillary own funds
- R0400 Total ancillary own funds

#### Available and eligible own funds

- R0500 Total available own funds to meet the SCR
- R0510 Total available own funds to meet the MCR
- R0540 Total eligible own funds to meet the SCR
- R0550 Total eligible own funds to meet the MCR

#### R0580 SCR

#### R0600 MCR R0620 Ratio of Eligible own funds to SCR

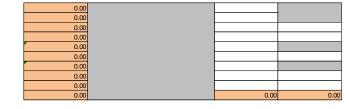
R0640 Ratio of Eligible own funds to MCR

#### **Reconciliation reserve**

- R0700 Excess of assets over liabilities
- R0710 Own shares (held directly and indirectly)
- R0720 Foreseeable dividends, distributions and charges
- R0730 Other basic own fund items
- R0740 Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds
- R0760 Reconciliation reserve

#### Expected profits

R0770<sup>°</sup> Expected profits included in future premiums (EPIFP) - Life business R0780<sup>°</sup> Expected profits included in future premiums (EPIFP) - Non- life business R0790<sup>°</sup> **Total Expected profits included in future premiums (EPIFP)** 



0.00

0.00

0.00

I	24,583,609.89	24,583,609.89	0.00	0.00	0.00
	24,583,609.89	24,583,609.89	0.00	0.00	
	24,583,609.89	24,583,609.89	0.00	0.00	0.00
	24,583,609.89	24,583,609.89	0.00	0.00	



0.00

0.00

24,583,609.89

24,583,609.89





### S.25.01.01

Solvency Capital Requirement - for undertakings on Standard Formula

Z0010 Article 112	Regular	reporting
	Net solvency capital requirement	Gross solvency capital requirement
	C0030	C0040
R0010 Market risk	8,455,281.53	8,455,281.53
R0020 Counterparty default risk	0.00	
R0030 Life underwriting risk	0.00	000,720.22
R0040 Health underwriting risk		
R0050 Non-life underwriting risk	6,640,311.33	6,640,311.33
R0060 Diversification	-3,109,835.85	
R0070 Intangible asset risk		0.00
R0100 Basic Solvency Capital Requirement	11,985,757.01	12,289,024.97
Calculation of Solvency Capital Requirement	C0100	
R0120 Adjustment due to RFF/MAP nSCR aggregation		]
R0130 Operational risk	751,435.97	
R0140 <sup>®</sup> Loss-absorbing capacity of technical provisions	0.00	
R0150 Loss-absorbing capacity of deferred taxes		
R0160 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC		
R0200 Solvency Capital Requirement excluding capital add-on	13,040,460.94	
R0210 Capital add-ons already set		
R0220 Solvency capital requirement	13,040,460.94	]
Other information on SCR		
R0400 <sup>®</sup> Capital requirement for duration-based equity risk sub-module		
R0410 Total amount of Notional Solvency Capital Requirements for remaining part		]
R0420 <sup>•</sup> Total amount of Notional Solvency Capital Requirements for ring fenced funds		]
R0430 Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios		
R0440 Diversification effects due to RFF nSCR aggregation for article 304		
R0450 Method used to calculate the adjustment due to RFF/MAP nSCR aggregation	No adjustment	
R0460 Net future discretionary benefits		1

#### S.28.01.01

#### Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

Linear formula component for non-life insurance and reinsurance obligations C0010 R0010 MCR<sub>NI</sub> Result

2,992,068.06

R0020 Medical expense insurance and proportional reinsurance

- R0030 Income protection insurance and proportional reinsurance
- R0040 Workers' compensation insurance and proportional reinsurance
- R0050 Motor vehicle liability insurance and proportional reinsurance
- R0060 Other motor insurance and proportional reinsurance
- R0070 Marine, aviation and transport insurance and proportional reinsurance
- R0080 Fire and other damage to property insurance and proportional reinsurance
- R0090 General liability insurance and proportional reinsurance
- R0100 Credit and suretyship insurance and proportional reinsurance
- R0110 Legal expenses insurance and proportional reinsurance
- R0120 Assistance and proportional reinsurance
- R0130 Miscellaneous financial loss insurance and proportional reinsurance
- R0140 Non-proportional health reinsurance
- R0150 Non-proportional casualty reinsurance
- R0160 Non-proportional marine, aviation and transport reinsurance
- R0170 Non-proportional property reinsurance

Linear formula component for life insurance and reinsurance obligations R0200 MCR Result

C0040 0.00

Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
C0050	C0060

Net (of

reinsurance/SPV)

best estimate and

TP calculated as a

whole C0020

0.00

0.00 0.00

0.00 4,338,952.39

0.00

0.00 0.00

0.00

0.00

0.00

0.00

35,546.76

1,919,229.44 5.757.688.30

1,624,263.53

Net (of reinsurance)

written premiums

in the last 12

months

C0030

2,761,230.12

8,283,690.35

7,487,555.62

2,717,371.82

139,014.64

R0210 Obligations with profit participation - guaranteed benefits

- R0220 Obligations with profit participation future discretionary benefits
- R0230 Index-linked and unit-linked insurance obligations
- R0240 Other life (re)insurance and health (re)insurance obligations
- R0250 Total capital at risk for all life (re)insurance obligations

Overall MCR calculation	C0070
R0300 Linear MCR	2,992,068.06
R0310 SCR	13,040,460.94
R0320 MCR cap	5,868,207.42
R0330 MCR floor	3,260,115.23
R0340 Combined MCR	3,260,115.23
R0350 Absolute floor of the MCR	3,186,921.00

R0400	Minimum Capital	Requirement

